

Hampton Watersports



Unsolicited Proposal

- Who: Virginia Beach Watersports LLC & Hampton Watersports LLC
- What: offer to lease space at various city parks for seasonal watersport rentals
- Terms: percentage fees renewable for up to five years

Locations

Where:

- Buckroe Beach
 - Bluebird Gap Farm
 - Mill Point / River Street Park
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Buckroe Beach

- Jet skis, paddleboards, kayaks, beach chairs and umbrellas
- Would also offer light refreshments, ice vending, and beach sundries
- Will provide retail trailer and conex storage box for equipment
- Requires electrical hook-up running to the retail trailer.

Buckroe Retail Trailer Example



Buckroe Location



Bluebird Gap Farm

- Kayak, paddle boats, canoe rentals
- Will provide retail location for rental operations and to sale refreshments and sundries
- Will provide conex box for storage
- Requires electrical hook-up running to the retail location

Bluebird retail shed example



Bluebird Location



Mill Point Park

- 14-16' boats, jet skies, kayaks, and paddleboard rentals
- jet ski tours of the Hampton Roads
- Paddle board yoga classes at Mill Point and River Street
- Will provide a 12 x 16 structure for refreshments and equipment rental.

Mill Point retail shed example



Mill Point Park Location



Hampton Watersports

Thank you

Questions?

