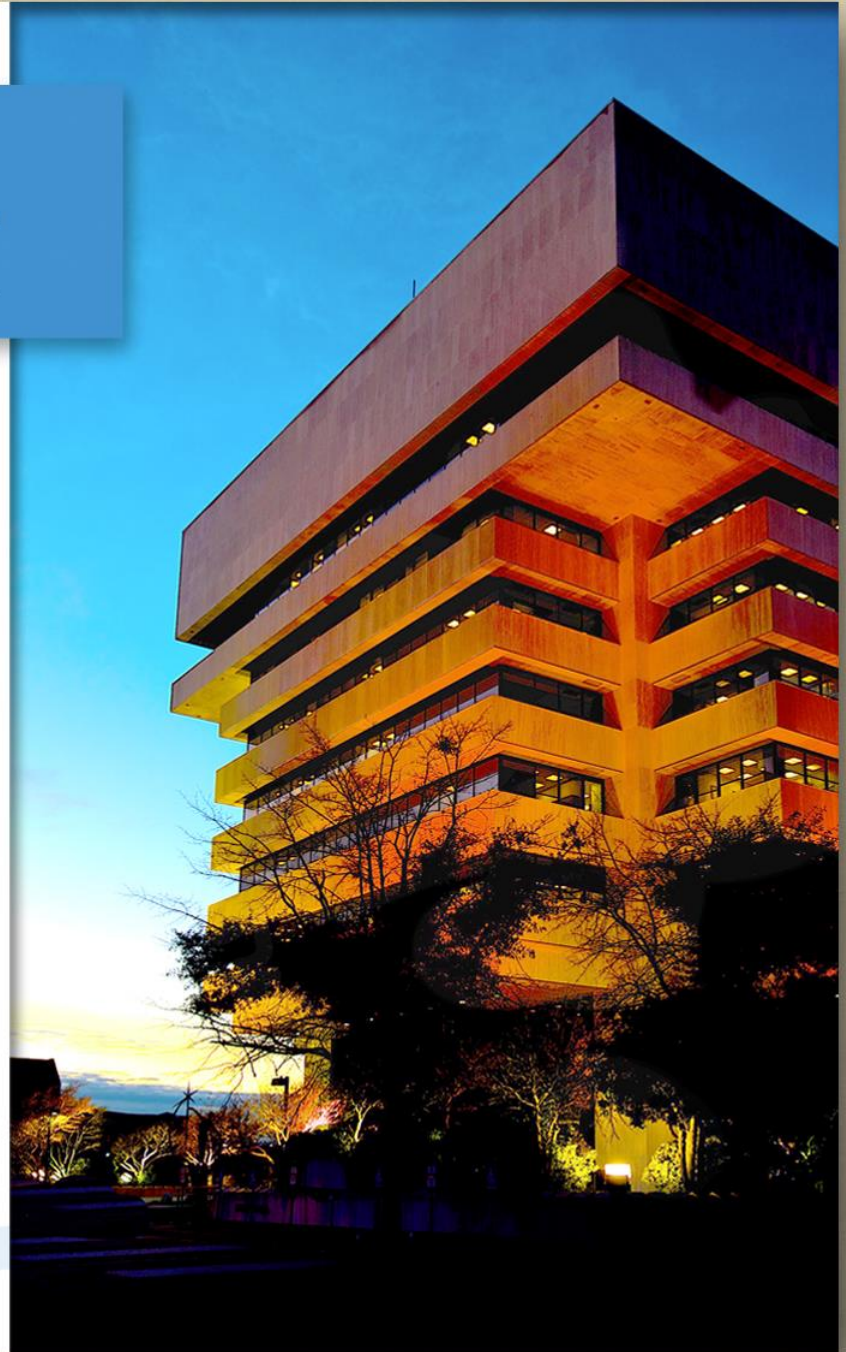


HAMPTON VA

**FY18
Recommended
Budget
Qs & As**

May 3, 2017

**Brian DeProfio, Director of
Budget & Strategic Initiatives**



FY18 Recommended Budget Qs & As

~ Hampton Coliseum/Arts Commission ~

- **Why is the budget for the Hampton Coliseum ~ Hampton Arts Commission lower than in past years?**
 - Coliseum conservatively budgets at a minimum level and typically over-performs their budget

Revenue Category	FY 14 Budget	FY 14 Actual	FY 15 Budget	FY 15 Actual	FY 16 Budget	FY 16 Actual
Coliseum Admissions, Rental, etc.	3,758,087	7,785,143	3,905,697	10,946,937	3,846,162	7,616,518
Arts Commission Admissions, Rental, etc.	504,500	393,404	450,830	429,140	450,830	424,291
Coliseum Concessions	898,524	1,057,788	898,524	1,071,965	898,524	879,519
Arts Commission-Concessions	2,500	8,452	6,000	11,593	6,000	9,288
Coliseum Parking, Vending, Taxes, etc.	578,190	682,614	569,190	954,896	623,781	732,709
Arts Commission Parking, Vending, Taxes, etc	15,000	474	150	654	150	519
Transfer from Retained Earnings	-	-	-	-	-	-
Transfer from General Fund	921,158	926,102	921,158	934,827	926,102	926,102
Total Revenues	6,677,959	10,853,977	6,751,549	14,350,012	6,751,549	10,588,946

FY18 Recommended Budget Qs & As

~ Outside Agencies ~

- **What services do the outside agencies that we fund provide and what would the cost be if we provided those services ourselves?**
 - Agencies funding is based on a variety of arrangements, including:
 - Regional partnerships with other local governments that we are either contractually or legally required to fund (such as Hampton Roads Regional Jail Authority or the Hampton Roads Planning District Commission),
 - Contract with the City to deliver services to our community (such as Alternatives or the Downtown Hampton Child Development Center), etc.
 - Agencies that provide local services typically do so because the City does not provide that service and the agency fills a community need
 - If we were to begin providing those services directly, we would need to absorb the full cost of that service in the City's budget, which would likely be higher than our current contributions

FY18 Recommended Budget Qs & As

~ Eastern Virginia Medical School ~

- **What do we get for our \$81,679 contribution to the Eastern Virginia Medical School (EVMS) and is there a regional funding formula for the contribution?**
 - EVMS projects that they will provide 26,032 uncompensated indigent care and clinical service patient visits to Hampton residents in FY18 costing them \$2.33 million
 - There is no established regional funding formula associated with EVMS funding
 - It is our understanding that EVMS is required to provide indigent care services even if we did not fund them

FY18 Recommended Budget Qs & As

~ Veterans Court ~

- **Where are the funds budgeted to expand the Veterans Court to help Veterans who are struggling with substance abuse?**
 - Funds were budgeted in Non-Departmental along with other funds associated with the “Drug Court Match” in the FY18 Manager’s Recommended Budget
 - We will amend the budget to add them to the Community Services Board (CSB) contribution since that is where the funding will ultimately be sent

FY18 Recommended Budget Qs & As

~ Economic Development Department ~

- **Should the Economic Development Department's Workforce Development efforts be listed as a separate service in the budget?**
 - Upon review of their services with the Department, we have updated the service descriptions to include their workforce development activities

FY18 Recommended Budget Qs & As

~ Hampton Clean City Commission (HCCC) ~

- **Could you direct me to the budget line for the HCCC?**
 - Contributions to the Clean City Commission can be found under Contributions to Outside Agencies (Tab 16) and totals \$158,442
 - Contributions from Solid Waste and Storm Water (totaling \$96,400), plus General Fund contribution (\$62,042)

FY18 Recommended Budget Qs & As

~ Hampton Clean City Commission ~

- **Can we provide additional funding to re supply, the HCCC's litter sticks, safety vests and gloves (approx. \$3,000)?**
 - Storm Water Management fund will provide the needed supplies to the HCCC in FY17

FY18 Recommended Budget Qs & As

~ Recreational Vehicle (RV) Tax ~

- **Can we look at phasing in the RV Tax to give RV owners more time to plan for the change?**
 - Reinstating the RV tax has been discussed during the budget process for the past two years
 - Citizens raised it as an issue once the boat fee was instituted in May 2015 as part of the Fiscal Year 2016 budget
 - Since the RVs are considered personal property and personal property is taxed on a calendar year basis, the rate would be effective as of January 1, 2018, and the first bill due on June 5, 2018
 - Enacting the tax as part of the FY18 budget would give RV owners over 13 months from today before they would actually pay the first half of the tax
 - Second half of the tax (since we bill semi-annually) would be due December 5, 2018, over 19 months from today

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- How would the phased in rates impact RV owners and City revenues?

Value Range	Mtr Home Items	Horse Trls Items	Camping & Pop Up Items	Travel Trls items	Total	Percentage
0-24,999	250	38	84	755	1,127	83.9%
25,000-49,999	81	0	0	54	135	10.1%
50,000-74,999	38	0	0	7	45	3.4%
75,000-99,999	17	0	0	1	18	1.3%
100,000-124,999	7	0	0	0	7	0.5%
125,000-149,999	4	0	0	0	4	0.3%
150,000-174,999	4	0	0	0	4	0.3%
175,000-199,999	2	0	0	0	2	0.1%
200,000-224,999	0	0	0	0	-	0.0%
225,000-249,000	1	0	0	0	1	0.1%
250,000+	0	0	0	0	-	0.0%
Total Items	404	38	84	817	1,343	100.0%

	Tax Rate \$0.50	Tax Rate \$1.00	Tax Rate \$1.50
1st Half	\$45,000.00	\$90,000.00	\$135,000.00
2nd Half	\$45,000.00	\$90,000.00	\$135,000.00
Total (Full Year)	\$90,000.00	\$180,000.00	\$270,000.00

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- **Will the zoning code changes require RV owners to have to pay to store their RVs since they may not be able to store them at their residences in the future?**
 - RV zoning ordinance change **will not** regulate the length of RVs being stored on residential property based on Council's prior feedback
 - As long as the RV can fit on a resident's property without extending into the right of way, they should be able to continue to store their RV on their property and not have to pay for offsite storage at an RV storage facility

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- **What is the cost of storing an RV in Hampton? What is the vacancy rate of RV storage facilities in Hampton?**
 - Hampton Boat and RV Storage facility on Kecoughtan Road charges customers month-to-month at \$2.85 per foot with a minimum of \$75 per month
 - Physical inspection of the property yesterday afternoon and review of images from GIS and Pictometry show their vacancy to run close to zero
 - There are not designated spaces, or specific vehicle types



FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- **Do we have any idea as to the economic impact associated with RV in the City? For instance, could you possibly get a cumulative impact from business license filings from all the RV motor homes and/or storage locations?**
 - Commissioner of Revenue estimates Business license revenue would likely be less than \$1,500.00 for the entire city
 - Rental of space that you own is exempt under the code

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- **Will RVs that stay for the summer, or other extended periods of time have to pay the tax?**
 - City can't impose a tax unless property is regularly garaged, docked or parked in the City or, unless it is domiciled here in Hampton
 - Based on an attorney general opinion, three months is not enough time to consider it regularly garaged, docked or parked and generally speaking, the property would need to be in the jurisdiction for the majority of the year

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- What are the comparative RV tax rates in the region?

Locality	Tax rate per \$100 value
Newport News	\$1.00
Norfolk	\$1.50
Poquoson	\$1.50
Portsmouth	\$1.50
Suffolk	\$1.50
Virginia Beach	\$1.50
Chesapeake	\$1.58
Williamsburg	\$3.50
James City County	\$4.00
York County	\$4.00

FY18 Recommended Budget Qs & As

~ (RV Tax Cont'd) ~

- **What would we cut if we reduced the RV fee to \$1.00?**
 - Decreasing the RV tax to \$1.00 would cost \$45,000 in the FY18 budget

Reduce or Eliminate New Spending in the FY18 Budget	Savings	Description/Impact of the Cut
Economic Development Business Development Coordinator for Phoebus Partnership	43,000	New position to support the Pheobus Partnership which is losing its executive director.
"Love Your City" Grant Program	30,000	Started mid-year in FY17 with Council Strategic Priority Money, the program provides small grants to support small events in the City.
Additional funding for Youth Violence Grassroots Grant	10,000	Grants to support the efforts of grassroots organizations to overcome youth violence.
Add 5 youth to the FY17/18 Summer Youth Employment Program	6,502	Expands the youth summer employment program by five slots.
Drug Court - additional cost related to position working with Veterans	34,000	Supports half the costs of continuing a position to assist veterans dealing with substance abuse challenges that was initially funded with a federal grant.
Family Support Worker for BASE program	44,970	Supports school and court prevention initiatives.

Reduce or Eliminate Existing Services/Commitments	Savings	Description/Impact of the Cut
Eastern Virginia Medical School (reduce in half)	40,840	As stated above, the City is not required to provide this contribution, but we have not given any indication to EVMS that we were planning on reducing it. Other outside agencies may also be able to be reduced or eliminated, but we have also not given any indication that any other agency would be cut during the budget process.
HRT Reduce Weekend Service on High Cost Routes	37,204	Eliminate 141 trips across four of the City's routes on the weekends as noted in the HRT attachment to the Friday memo.

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Questions

