



# City of Hampton, Virginia

## Resolution

22 Lincoln Street  
Hampton, VA 23669  
www.hampton.gov

File Number: 07-0330

Enactment Number: -

**Designation of Cipher, an Information Technology Consulting Service Company Specializing in Strategic Research and Analysis, as the Only Source Practically Available for Implementation of SAP Strategy Management (formerly Pilot Works), a Performance Indicator Tracking Software Selected to Complement City's Enterprise Architecture and Performance Tracking Efforts.**

### RESOLUTION

**WHEREAS**, the City has the immediate need to acquire implementation services to implement SAP Strategy Management software, a performance indicator tracking solution; and

**WHEREAS**, Cipher, an information technology consulting services company specializing in strategic research and analysis, is the only source practically available for implementation of SAP Strategy Management (formerly Pilot Works);

**NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF HAMPTON, VIRGINIA** that Cipher is designated as the only source practically available for implementation of SAP Strategy Management software for the City of Hampton.

**BE IT FURTHER RESOLVED** that the City Manager, or his designee, is hereby authorized to enter into contracts as needed in connection with Cipher in connection with implementation of the SAP Strategy Management software.

Adopted at the regular meeting of the City Council of the City of Hampton, Virginia held on June 20, 2007.

**Signed by** \_\_\_\_\_  
Ross A. Kearney, II, Mayor

**Date** \_\_\_\_\_

**Attested by** \_\_\_\_\_  
Katherine K. Glass  
Clerk of the Council

**Date** \_\_\_\_\_