Contractor	City of Hampton	
Contract Amount	\$ 406,486	
Contract Period	September 30, 2020 through September 29, 2021	
G	The Later	
Scope of Service	Description	Deliverable
A. Service Delivery: Evidence-Based Home Visiting (EBHV) Model services	1) Provide Parents As Teachers program services to 110 families in the City of Hampton in accordance with Model standards for program implementation a) Local programs are required to meet and maintain 85% to 100% caseload capacity when no exceptions exist. For those programs that have been on improvement plans to meet caseload capacity in FY2020-2021 and are not able to maintain capacity, the Virginia Department of Health (VDH) may withdraw funding from the local agency. The state MIECHV team will work with the program to provide technical assistance in order to meet HRSA caseload requirements. b) If, after implementing an improvement plan, the program cannot maintain 85% caseload capacity, then the local agency may be placed on probation and evaluated for continued funding. c) These are the only allowable reasons a Site may fall below the 85% threshold i) Vacant Home Visitor position(s) ii) Home Visitor on extended leave iii) New Home Visitor with <6 months- 1 year employment iv) Demonstrated high percentage (>75%) of families on caseload requiring and routinely receiving weekly visits 2) Inform VDH/MIECHV of changes in project staffing, significant issues impacting implementation on a monthly basis. 3) Maintain all required standards for Model affiliation. 4) Remain in good standing with the state model office; a) Actively engage in quality assurance and credentialing activities; b) Work cooperatively with technical assistance consultants. 5) Submit copies of program annual reports and/or model accreditation reports to VDH.	The Parents As Teachers program in City of Hampton will use MIECHV funds to serve 110 families, defined as the caseload capacity, or the number of families the program can serve at any given point in time based on the number of full time home visitor employees (FTE).

B. Data/ Evaluation	1) Implement the MIECHV approved client consent process
}	for data sharing with Departments of Health and Social
	Services.
	2) The grantee is expected to work with VDH on an ongoing
	basis throughout the grant period to meet the federal grant
	requirements for defined performance measures for each
Į.	benchmark area to support program accountability and
	future ongoing quality improvement.
,	a) Collect data required in the format required and
	document encounters in the MIECHV data system
	within 72 hours of the contact.
A CONTRACTOR OF THE CONTRACTOR	b) Ensure all MIECHV staff receive training in the
	importance of data collection and reporting.
	c) Monitor data entry on MIECHV data forms and in the
	1
	MIECHV data system on at least a monthly basis to
	assure accuracy and quality.
	3) Submit MIECHV monthly and quarterly reports to the VDH
	state office and EBHV Model consultants by established
	deadlines.
	4) Report required benchmark data on quarterly report
	unduplicated number of established MOA/MOUs
	during the reporting period
<u> </u>	unduplicated number of local agencies with which the
	home visiting provider has a clear point of contact
	during the reporting period.
	5) Participate in national evaluation activities required for
	MIECHV funded projects. The MIHOPE project, led by
	the Administration for Children and Families in
	collaboration with the Health Resources and Services
	Administration, is the legislatively mandated national
	evaluation of the Home Visiting program. This evaluation
	will provide information about the effectiveness of the
İ	MIECHV program in improving outcomes for children and
·	
	families.

		T
C. Continuous Quality	1) Participate in MIECHV CQI activities which could include:	
Improvement (CQI)	a) Completing a readiness assessment.	
	b) Training opportunities.	
	c) Other coordinated projects such as a learning	
	collaborative, coaching, and technical assistance.	
	2) Document CQI activities on the MIECHV PDSA	
	Worksheet monthly.	}
D. Collaboration	Participate on a local or regional early childhood system	-
	coalition such as Smart Beginnings.	
	Establish memorandum of agreement/memorandum of	
	understanding with referral partners and other service	
	providers.]
	3) Collaborate with other early childhood home visiting	
]	programs in your community, if applicable, to assure quality	
	services to families in need.	
E. Participation in	1) Assure that staff have received appropriate training in order	1) Maintain staff
Training and	to utilize the MIECHV required tools:	training
Technical Assistance	 a) Maternal Depression Screening (Edinburgh or PHQ-9) 	transcripts
]	b) Intimate Partner Violence Relationship Assessment	
ļ	Tool (RAT) for female caregivers and Hurt-Insult-	
	Threaten-Scream (HITS) for male caregivers.	
	c) Ages and Stages Questionnaire (ASQ-3 and ASQ-SE)	
	d) Parenting Interactions with Children Checklist of	
	Observations Linked to Outcomes (PICCOLO) or	
	Keys to Interactive Parenting Scale (KIPS)	
		;
	e) MIECHV data collection forms	
	f) MIECHV data entry	
	2) Assure that staff have received appropriate training through	
	the Home Visiting Model Office to implement services in	
	accordance with model requirements.	
1		
1	3) Assure that staff participate in appropriate training through	
	Early Impact Virginia (EIV)/Institute for the Advancement	
	of Family Support Professionals to support the development	
	of competencies as defined in the National Competency	
	Framework for Family Support Professionals	
	THE PARTY OF THE P	
	4) Work with the Parents as Teachers Virginia State Office to	
	request technical assistance to maintain fidelity to the	
	evidence-based home visiting model including	
	establishment of referral systems, staff retention, and family	
L	recruitment, enrollment and engagement.	

F. Financial	1) Time and effort of staff (time sheets) must be documented	
requirements	and stored at local agency to support reimbursement for	
	salaries and benefits.	
	2) Submit Monthly Invoices for reimbursement. Mileage	
!	reimbursement may not exceed the Internal Revenue	
	Service rate.	
	3) Submit budget revision requests for any line items expenses	
	projected to exceed 10 percent of approved budget.	
	4) Funds provided to the contracting agency receiving funds	
1	from the MIECHV grant shall supplement, and not	
	supplant, funds from other sources for early childhood	
	home visitation program or initiatives. 5) All revenue generated through MIECHV funded positions	
	must be reported on quarterly reports and must be used to	
	expand services to families or clearly deducted from	
	monthly invoices for reimbursement.	
	6) Demonstrate efforts towards establishing protocols and	
	program capacity to contract with Managed Care	
	Organizations to develop the process for	
	reimbursement to sustain these services beyond the	
	funding period and request technical assistance on	
[·]	sustainability, if necessary.	
G. Subcontracts	If any component of your MIECHV contract is performed	1) Copy of the sub-
	by a sub-contractor or via an agreement such as an MOU or	contract or MOA
	MOA that involves financial exchange:	2) (Upon request)
	a) The MIECHV funded agency must submit the sub-	Produce time and
	contract or MOU/MOA to VDH for review prior to	effort sheets,
	authorized officials signing the contract.	invoices and
	b) The sub-contractor and/or MOU/MOA partner must:	evidence that the
	i) Adhere to all MIECHV regulations and	sub-contractor
	requirements	was not
	ii) Account for employees' time and effort	supplanting
	iii) Submit invoices	funds.
	iv) Ensure that MIECHV funding is not supplanting	
	previously existing sources of funding.	

BUDGET SUMMARY

PROGRAM TITLE: MATERNAL, INFANT AND EARLY CHILDHOOD HOME VISITING (MIECHV)
Grant Period: September 30, 2020 - September 29, 2021
Healthy Families - City of Hampton
Paula Hanley / Donald Rodil
705BJ632554-A

CONTRACT AGENCY: CONTACT PERSON: CONTRACT NUMBER:

	BUDGET CATEGORIES	ORIGINAL			VISION	2st RE		3st RE	
	(OBJECT LEVEL)	REQUESTED	APPROVED	REQUESTED	APPROVED	REQUESTED	APPROVED	REQUESTED	APPROVED
	a. Salaries	265,745							
Personnel Services (Major object 11XX)	b. Wages	16,718							
(major object 1770t)	c. Fringe Benefits	110,920							
	d. Other								
2. Contractual & Operating Expenses (Major object 12XX)	a. Travel (Local mileage) b. General Training c. I.T. Maintenance Svc d. Landline Phone Chgs e. Cell Phone Chgs	6,086 3,275 1,308 1,365 800				-			
	c. Cerr none ongs								
3. Supplies & Materials	a. Medical & Laboratory	-							
(Major object 13XX)	b. Drugs	-							
	c. Office and Admin	269							
	c. Educational	-							
	d. Other	-							
4. Continuous Charges	a. Insurance	-							
(Major object 15XX)	b. Rental Charges	-							
	c. Other	-							
5. Fixed Assets (Major object 22XX)	a. Fixed Equipment	-							
6. In-Kind (not counted in total)	b. Other Equipment a. In-kind	84,835							
TOTALS	TOTALS	406,486							E CONTROL

Awardee's	Authorized	Signature
	Cianal	uro 9 date

4/10/2020

ORIGINAL REQUEST: Paula Hanley / Donald Rodil	APPROVED/DENIED:	
1st REVISION:	APPROVED/DENIED:	
2st REVISION:	APPROVED/DENIED:	
3st REVISION:	APPROVED/DENIED:	

SECTION 1. PERSON	NEL					
			ANNUAL	% OF	BUDGET	BASIS FOR COMPUTATION
	POSITION CLASS	NAME OF INCUMBENT	SALARY	TIME	AMOUNT	OF BUDGET AMOUNT
1a. SALARIES	Fam.Svcs Spec.Sup	Hanley, Paula	54,227	100%	\$ 54,227	Supervisor salary based on
					\$ -	roles & resp. of position &
					\$ -	City of Hampton salary
					\$ -	structure
					\$ -	
	Fam.Svcs Specialist	Hare, Colby	40,721	100%		Based on roles and
	Fam.Svcs Specialist	Haynesworth, Sarah	40,721	100%	\$ 40,721	responsibilities of position
	Fam.Svcs Specialist	Huff, Rebekah	42,782	100%	\$ 42,782	& City of Hampton salary
	Fam.Svcs Specialist	LaRoche, Casey	44,511	100%		structure
	Fam.Svcs Specialist	Nianda, Ebony	42,782	100%		
JUSTIFICATION:	Staff required to run th	e program. This also incl	udes the 3% in	crease	rec'd citywide beg	inning 7/1/20
Total of Salaries only						
					BUDGET	BASIS FOR COMPUTATION
KS	POSITION CLASS	NAME OF INCUMBENT	HRS/WK	\$/HR	AMOUNT	OF BUDGET AMOUNT
1b. WAGES	Part-Time Data Clerk	OPEN	25	12.86	\$ 16,718.00	\$12.86/hr X 25hrs/wk X 52 wks
					\$ -	
		and the second s				
PAGE TOTAL					\$ 282,463	

SECTION 1 (CONTINUED): FRINGE BEI	NEFITS	
	BASIS FOR COMPUTATION OF FRINGE BENEFITS	BUDGET TOTAL
1) EMPLOYEE'S RETIREMENT CONTRIBUTION	15.91% of \$265,745	42,280
2) FICA	7.65% of \$282,463 (includes PT Data Clerk Wages)	21,608
3) GROUP INSURANCE	1.32% of \$265,745	3,508
4) MEDICAL/HOSPITAL INSURANCE	15.72% of \$222,963 (\$265,745 - \$42,782 R. Huff has insurance plan outside the City's plan)	35,050
5) WORKER'S COMPENSATION	3.00% of \$282,463	8,474
6) OTHER		
TOTAL		\$ 110,920

JUSTIFICATION:
Rates provided by Finance and Risk Management Departments - Shari Declet, Candy Broughman, & Patricia Parker

SECTION 2: CONTRACTUAL AND C	OPERATING EXPENSES						
CONTRACT SERVICES; LIST						BUDGET	
CONTRACTORS:	DESCRIBE SERVICE AND SUMMARIZE COSTS					1	AMOUNT
3) TRANSPORATION COSTS /							
TRANSPORATION COSTS / PROJECT OWNED VEHICLES							BUDGET
ONLY; DESCRIBE:	FUEL COSTS	MAINTENANCE COSTS	INSURANCE COSTS			Т	AMOUNT
	1					1	
					NAME	_	
				Paula Hanley July Duty, Rebekah D	unal Chany Vallay		
2c. UTILITIES				CaseALEARGONE & Co	vetal Parker	-	
2C. UTILITIES				Casayuran toona, a Ci	ystai r ainei		BUDGET
LIST PROJECT SITES below	ELECTRICITY	GAS/OIL	WATER/SEWAGE	ROUTINE	NEW INSTAL		AMOUNT
				Landline \$18.95/mo x			
				12mos x 6 staff		\$	1,365.00
			STATE OF THE STATE OF				March March 19
				Cell Phn \$66.14/mo x	12	\$	800.00
						-	
						_	
				1		1	BUDGET
2d. OTHER SERVICES / LIST:							AMOUNT
I.T. PC Maintenance Fees	\$218/yr x 6 PCs					\$	1,308.00
				STATE OF LAND			
						-	12,834.00
PAGE TOTAL						\$	12,634.00
JUSTIFICATION:	l .			1		1	
						-	
							THE REPORT OF
					35 400 500		
					COLUMN TO THE REAL PROPERTY.		
Required operational costs to run the	program						
* PAT Curric. Annual Access and Re		undationald 0.00	nound: 60EE 00 + E 01f	- 61 075			
PAT Curno, Annual Access and Rei	newai: (Απίι. Fee - \$2,000, Fo	undational1 & 2 Cumculum re	niewai. \$200.00 ° 0 off mem.	\$1,270,			

SECTION 3. SUPPLIES & MATERIALS	DESCRIPTION	BUDGE	T AMOUNT
3a. MEDICAL & LABORATORY			
3b. DRUGS			
3c. OFFICE & ADMINISTRATIVE	General office supplies	\$	269.00
3d. EDUCATIONAL			
3e. OTHERS		\$	269.00

JUSTIFICATION
Projected office supplies of \$48.47/yr per staff of 6

	T			BUDGET				
SECTION 4. CONTINUOUS CHARGES	UNIT	NAME OF UNIT	COST PER UNIT	AMOUNT				
4a. INSURANCE								
4b. RENTAL CHARGES								
4c. OTHER								
2								
		INSTALLATION		BUDGET				
SECTION 5. FIXED ASSETS	PURCHASE PRICE	COSTS		AMOUNT				
5a. FIXED EQUIPMENT	TOROTHOLITROL	00010		\$ -				
5b. OTHER EQUIPMENT								
TOTAL				\$ -				
JUSTIFICATION								

SECTION 6. IN-KIND SUPPORT		
DESCRIBE SOURCES OF IN-KIND SUPPORT	BUDGET AMOUNT	
Leadership, Administrative, Data Base Management, &		
Building Space Support (see next tab for details)	\$ 84,834.72	
TOTAL	\$ 84,834.72	

NOTE: THIS TOTAL IS NOT INCLUDED IN THE OVERALL BUDGET AMOUNT

Maternal, Infant and Early Childhood Home Visiting Project
In-Kind Contribution
Project Period 9/30/2020 - 9/29/2021
Includes proposed increase of 3% pending Council Approval (this is as of 4/10/2020)

Line Item	Total Annual Cost (Salary + benefits of 43.76%)	Total # of Employees this Position/Resource Supports	Cost per Employee (Full- time)	# of MIECHV Grant Employees	In-Kind Contribution by Line Item
Departmental Support					
Department Administrator	99,264	57	1,741.47	6	10,448.84
Business Operations Mgr	126,642	57	2,221.79	6	13,330.71
Administrative Assistant	57,215	57	1,003.78	6	6,022.66
Direct Services Support					
Family Services Prgm Mgr	126,874	47	2,699.45	6	16,196.68
Support Services Coordinator	52,587	47	1,118.88	6	6,713.26
Office Assistant	31,941	47	679.59	6	4,077.54
Data Base Administrator	59,679	47	1,269.77	6	7,618.65
Office Specialist (Data)	44,565	47	948.18	6	5,689.11
Building Lease (Utilities included)	140,004	57	2,456.21	6	14,737.26
Total In-Kind Support					\$ 84,834.72