



SENTARA®

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November 29, 2018

Kirkpatrick "Kapua" Conley
President/Administrator

Jason H. Monk
Hampton Division of Fire and Rescue
Fire Administration
22 Lincoln Street
Hampton VA 23669

Chief Monk,

Sentara CarePlex Hospital is excited to partner with the Hampton Fire Department and introduce the Pulse Point app to the City of Hampton. By working together to leverage technology, we will improve the survival rate of cardiac arrest victims in our community. This technology will allow us to reduce collapse-to-CPR/defibrillation times and increase citizen awareness of cardiac events.

As part of our partnership, Sentara CarePlex Hospital has gifted the one-time implementation fee of \$10,000 and the annual subscription fee of \$8000 to the Hampton Fire Department for ongoing use for Pulse Point technology.

Since we are both in the business of doing the most amount of good for the greatest number of people, this is a perfect time for us to work together for the good of our community. Thank you for the opportunity to form this partnership with you.

Sincerely,

Kapua Conley, MHA
President/Administrator
Sentara CarePlex Hospital