



October 13, 2022

Hampton City Council  
22 Lincoln Street  
8<sup>th</sup> Floor, City Hall  
Hampton, VA 23669

Dear Hampton City Council:

As the CEO of VersAbility Resources, it is my pleasure to write in support of the Phenix Commerce Center project proposed by NorthPoint Development.

VersAbility Resources is a nonprofit serving 1,800 people with disabilities in early childhood, residential, and diverse employment programs. Our mission is to support people with disabilities of all ages in leading productive and fulfilling lives, which parallels NorthPoint Development's purpose to "empower people: enhance lives."

This project has potential to create approximately 200 construction jobs and 250 permanent jobs and bring an estimated \$800,000 in tax revenue to the City of Hampton.

Additionally, the following commitments from NorthPoint Development will have a positive impact on the community:

- Donating a furnished 5,600 square foot workforce training center
- Two-week hiring head start to local Hampton residents
- Setting aside a portion of construction work to SWaM-owned businesses
- Providing partnership opportunities with the City of Hampton to develop 10 acres for community benefit use

VersAbility believes the Phenix Commerce Center will be a good neighbor and the workforce training center opens opportunities for training and inclusion of people with disabilities.

I strongly support this project and the focus on job creation, development of a workforce training center, financial benefits to the City of Hampton, and the positive spillover this project will have on the local community. We look forward to working together with NorthPoint Development and community partners to support people of all abilities in leading fulfilling lives of dignity, purpose and opportunity.

Sincerely,

A handwritten signature in black ink that reads "Kasia Grzelkowski".

Kasia Grzelkowski  
President/CEO  
VersAbility Resources