CITY OF HAMPTON, VIRGINIA

PUBLIC-PRIVATE EDUCATION FACILITIES AND INFRASTRUCTURE ACT OF 2002 GUIDELINES

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Contents I. INTRODUCTION......4 The City's Guidelines......4 Qualifying Projects and Related Services......4 II. GENERAL PROVISIONS5 Proposal Submission......5 City Review 6 В. Project Financing 6 Unsolicited Proposals and Competing Proposals......7 Solicited Proposals8 Freedom of Information Act 8 General Applicability of Disclosure Provisions8 Protection from Mandatory Disclosure for Certain Documents Submitted by Private Entity......9 Protection from Mandatory Disclosure for Certain Documents Produced by the City 9 3. Documents that cannot be withheld from Public Access......9 H. I. J. K. A. Conceptual Design Review......13 V. PROPOSAL PREPARATION AND SUBMISSION......14 Conceptual Design - Format for Submissions at Conceptual Stage 14 1. 2. 3. Project Benefit and Compatibility18 4. Additional Information18 5.

B.	Detailed Design - Format for Submissions at Detailed Stage	18
C.	Additional Terms and Conditions Applicable to All Proposal Submissions	20
VI. P	ROPOSAL EVALUATION AND SELECTION CRITERIA	21
A.	Qualifications and Experience	21
В.	Project Characteristics	22
C.	Project Financing	22
D.	Project Benefit and Compatibility	
E.	Other Factors	
VI. IN	NTERIM AND COMPREHENSIVE AGREEMENTS	24
A.	Interim Agreement Terms	24
В.	Comprehensive Agreement Terms	25
C.	Public Hearing During Proposal Review Process; Notice and Posting Requirements	
D.	Other Matters Relating to any Comprehensive Agreement or Interim Agreement	
	NDIX I - The Public-Private Education and Facilities and Infrastructure Act of 2002	
	NDIX II - PPEA Proposal Submission Certification Form	

I. INTRODUCTION

The Public-Private Education Facilities and Infrastructure Act of 2002 (the "PPEA"), which is wholly incorporated by this reference, grants the City of Hampton, Virginia (the "City") the authority to enter into public-private partnerships for the development of certain qualifying public use projects if the City determines there is a need for the project and that private involvement may provide the project to the public in a timely or cost-effective fashion. The PPEA sets forth requirements that the City must follow when reviewing, approving, and negotiating proposals received pursuant to the PPEA. Guidance with regard to the use of the PPEA is provided herein, but it is also incumbent upon the City and all private entities to comply with the applicable provisions of the PPEA, as it may be amended from time to time. A copy of the PPEA in effect at the time of this revision is attached as Appendix I.

A. The City's Guidelines

The City has adopted these guidelines (the "Guidelines") to satisfy the statutory prerequisite to the use of the PPEA. The procedures set forth herein may be amended only by City Council action. The City Manager (all references to which shall include her duly designated designee for all purposes set forth herein and under the PPEA) is authorized to the fullest extent permitted by law to implement these Guidelines and take action on behalf of the City as to any PPEA matter or transaction in any instance when these guidelines make reference to the "City."

The PPEA is intended to encourage innovative partnerships between responsible public entities and private entities, the City will maintain an open dialogue with private entities to discuss the need for public facilities and infrastructure improvements. Further, the PPEA is intended to encourage proposals from the private sector that offer the provision of private financing in support of the proposed public project and the assumption of commensurate risk by a private entity, but also may benefit to the private entity through innovative approaches to project financing, development and use. However, while substantial private sector involvement is encouraged, qualifying facilities will still be devoted primarily to public use and typically involve facilities critical to the public health, safety and welfare. Accordingly, staff shall continue to exercise full and proper due diligence in the evaluation and selection of operators for these projects. In this regard, the qualifications, capabilities, resources, and other attributes of a prospective operator and its whole team shall be carefully examined for every project. In addition, private entities proposing projects shall be held strictly accountable for representations or other information provided regarding their qualifications, experience, or other contents of their proposal.

B. Qualifying Projects and Related Services

A project must be a "qualifying project" in order for the PPEA to be an option for development. The PPEA contains a broad definition of qualifying project that includes, but is not limited to public buildings and facilities of all types, such as:

- Any education facility, including but not limited to a school building, any
 functionally related and subordinate facility and land to a school building
 (including any stadium or other facility primarily used for school events), and
 any depreciable property provided for use in a school facility that is operated as
 part of the public school system or as an institution of higher education;
- Any building or facility that meets a public purpose and is developed or operated by or for any public entity;
- Any improvements, together with equipment, necessary to enhance public safety and security of buildings to be principally used by a public entity;
- Utility and telecommunications and other communications infrastructure;
- A recreational facility;
- Technology infrastructure, services, and applications, including but not limited to, telecommunications, automated data processing, word processing and management information systems, and related information, equipment, goods and services;
- Any services designed to increase the productivity or efficiency of the responsible public entity through the use of technology or other means;
- Any technology, equipment, or infrastructure designed to deploy wireless broadband services to schools, businesses, or residential areas;
- Any improvements necessary or desirable to any unimproved locally- or stateowned real estate; or
- Any solid waste management facility as defined in Code of Virginia § 10.1-1400 that produces electric energy derived from solid waste.

The City may also contract with a private entity for the delivery of services to be provided as part of a qualifying project in exchange for such service payments and other consideration the City may deem appropriate.

II. GENERAL PROVISIONS

A. Proposal Submission

A proposal may be either solicited by the City by a request for proposals or invitation to bid ("Solicited Proposal") or delivered to the City by a private entity without the issuance by the City of any such solicitation ("Unsolicited Proposal"). In either case, the proposal must be clearly labelled by the private entity as a "PPEA PROPOSAL." The specific

requirements for the submission of a Solicited Proposal shall be specified in the applicable solicitation. Unsolicited Proposals must be submitted by delivery of at least one (1) original, one (1) digital, and ten (10) copies of any proposal, together with the required initial review fee as provided in Section II-E below to the Deputy Director of Finance for Procurement, 1 Franklin Street, 3rd Floor, Hampton, Virginia 23669.

Proposers may be required to follow a two-part proposal submission process, consisting of a Conceptual Phase and a Detailed Phase, as described in more detail herein. Proposals should be prepared simply and economically, providing a concise description of the proposer's capabilities to complete the proposed qualifying project and the benefits to be derived by the City from the project. Project benefits to be considered are those occurring before and during the construction, renovation, expansion, or improvement phase and during the life cycle of the project. Proposals also should include a scope of work and a financial plan for the project, containing enough detail to allow an analysis by the City of the financial feasibility of the proposed project. The City may, at any time, require the proposer to provide additional information, additional copies of prior submissions, and/or clarification as to any submission. The City may also use an accelerated documentation, review, and selection process for proposals involving a qualifying project that the City deems a priority. In addition, to facilitate the flow of critical information, the City may establish criteria by which a proposer may provide clarification to a submission.

B. City Review

The City Manager shall designate a working group ("Selection Committee") to review and evaluate all proposals and to negotiate all required agreements. The Selection Committee will be chaired by the City Manager and shall be comprised of the Director of Economic Development (or designee), the Director of Public Works (or designee), the Director of Planning (or designee), the Director of Finance (or designee), the Deputy Director of Finance for Procurement (or designee), and the City Attorney (or designee), and any other participants deemed necessary by the City Manager. The composition of the Selection Committee may be modified or supplemented by the City Manager at any time. The City shall receive an analysis of the proposal from the Selection Committee in determining whether to enter into an agreement with the private entity.

C. Project Financing

The PPEA is a flexible development tool that allows the use of innovative financing techniques. Depending on the City's authority and the circumstances of each project, financing options might include the use of special purpose entities, sale and lease back transactions, enhanced use leasing, property exchanges, development agreements, conduit financing and other methods allowed by law. The PPEA allows private entities to include innovative financing methods, including the imposition of user fees or service payments, in a proposal. Such financing arrangements may include the issuance of debt instruments, equity or other securities or obligations, including, if applicable, the portion of the tax-exempt private activity bond limitation amount to be allocated annually to the Commonwealth of Virginia pursuant to the Economic Growth and Tax Relief

Reconciliation Act of 2001 for the development of education facilities using public-private partnerships, and to provide for carryovers of any unused limitation amount. Notwithstanding this tool, the City's cost analysis of a proposal will not be linked solely to the financing plan, as the City may determine to finance the project through other available means.

D. Affected Local Jurisdictions

The term "affected local jurisdiction" means any county, city or town in which all or a portion of the qualifying project is located. Any private entity requesting approval from or submitting a conceptual or detailed proposal to the City must provide each affected local iurisdiction with a copy of the private entity's request or proposal by certified mail, express delivery or hand delivery within five (5) business days of acceptance of the proposal by the City. Evidence of the delivery of the proposal to any other affected local jurisdiction shall be provided to the City within five (5) business days of such delivery. Affected local jurisdictions that are not responsible public entities under the proposed qualifying project shall have 60 days from the receipt of the request or proposal to submit written comments to the City and to indicate whether the proposed qualifying project is compatible with the local comprehensive plan, local infrastructure development plans, or capital improvements budget or other government spending plan. Comments received within the 60-day period shall be given consideration by the City, and no negative inference shall be drawn from the absence of comment by an affected local jurisdiction. The City may begin or continue its evaluation of any such proposal during the 60-day period for the receipt of comments from other affected local jurisdictions.

E. Review Fees

The City is permitted to charge reasonable fees to cover the costs of processing, reviewing, and evaluating proposals. The City shall not be obligated to consider any proposal in the event a proposer fails to submit any fees imposed pursuant to these guidelines shall result in the rejection of the related proposal. All fees shall be paid with certified funds.

1. Unsolicited Proposals and Competing Proposals

Each Unsolicited Proposal and any Competing Proposal (as that term is later defined) submitted after public notice thereof must include an initial processing fee of \$2,500.00 at the time of submission. If the City decides to proceed with a detailed review, each proposer shall pay an additional review fee calculated at the rate of 1% percent (1.0%) of the City's reasonably anticipated total costs of the proposed project, but not less than Five Thousand Dollars (\$5,000.00) nor more than Fifty Thousand Dollars (\$50,000.00), at the time of the submittal of the detailed review. The City will refund any portion of fees paid in excess of its direct costs which include, but are not limited to, all staff costs, and outside consultants, financial advisors, engineers, and attorney's fees associated with evaluating the proposal. In the event either the initial processing fee of \$2,500 or the additional proposal

fee is determined by the City Manager to be insufficient to cover all of the direct costs incurred or expected to be incurred by the City in reviewing the proposal, the proposer shall promptly pay the additional amount(s) as specified by the City Manager in writing within 30 calendar days of the date of any such written notice.

2. Solicited Proposals

Review fees required for Solicited Proposals will be set forth in the applicable solicitation, and may differ depending on the specifics of the project to which the solicitation pertains.

F. Freedom of Information Act

1. General Applicability of Disclosure Provisions

Proposal documents submitted by private entities are generally subject to the Virginia Freedom of Information Act (Code of Virginia §2.2-3700 et. seq.; "FOIA"). However, Code of § 2.2-3705.6 (11) exempts certain information from FOIA's mandatory disclosure provisions, subject to the discretion of the City. The City may elect to release some or all documents except to the extent the documents are marked as provided in subsection 2 and are:

- a. Trade secrets of the private entity as defined in the Uniform Trade Secrets Act (Virginia Code § 59.1-336 et seq.);
- b. Financial records of the private entity that are not generally available to the public through regulatory disclosure or otherwise, including but not limited to, balance sheets and financial statements;
- c. Other information submitted by a private entity, where if the record or document were made public prior to the execution of an interim or comprehensive agreement the financial interest or bargaining position of the City or private entity would be adversely affected; or
- d. Documents or information that would raise public safety or security concerns as described in Virginia Code § 2.2-3705.2.

Additionally, to the extent access to proposal documents submitted by private entities are compelled or protected from disclosure by a court order, the City must comply with the provisions of such order.

2. Protection from Mandatory Disclosure for Certain Documents Submitted by Private Entity

Before a document of a private entity may be withheld from disclosure, the private entity must make a written request to the City at the time the documents are submitted earmarking with specificity the documents for which the protection is being sought and a clear statement of the reasons for invoking the protection with reference to one or more of three classes of records listed in Section II.D.1.

Upon the receipt of a written request for protection of documents, the City shall determine whether the documents contain trade secrets, financial records, or other information that would adversely affect the financial interest or bargaining position of the City or private entity in accordance with Section II. F.1. The City shall make a written determination of the nature and scope of the protection to be afforded by the City under this subdivision. If the written determination provides less protection than requested by the private entity, the private entity should be accorded an opportunity to withdraw its proposal. Nothing shall prohibit further negotiations of the documents to be accorded protection from release although what may be protected must be limited to the categories of records identified in Section II.F.1.

Once a written determination has been made by the City, the documents afforded protection under this subdivision shall continue to be protected from disclosure when in the possession of the City or any affected local jurisdiction to which such documents are provided.

If a private entity fails to designate trade secrets, financial records, or other confidential or proprietary information for protection from disclosure, such information, records or documents shall be subject to disclosure under FOIA.

3. Protection from Mandatory Disclosure for Certain Documents Produced by the City

The City may withhold from disclosure memoranda, staff evaluations, or other records prepared by the City, its staff, outside advisors, or consultants exclusively for the evaluation and negotiation of proposals where (i) if such records were made public prior to or after the execution of an interim or a comprehensive agreement, the financial interest or bargaining position of the City would be adversely affected, and (ii) the basis for the determination required in clause (i) is documented in writing by the City.

Cost estimates relating to a proposed procurement transaction prepared by or for the City shall not be open to public inspection.

4. Documents that cannot be withheld from Public Access

The City may not withhold from public access the following:

- a. procurement records other than those subject to the written determination of the City;
- b. information concerning the terms and conditions of any interim or comprehensive agreement, service contract, lease, partnership, or any agreement of any kind entered into by the City and the private entity;
- c. information concerning the terms and conditions of any financing arrangement that involves the use of any public funds; or
- d. information concerning the performance of any private entity developing or operating a qualifying transportation facility or a qualifying project.

G. Posting and Public Inspection Requirements

Conceptual proposals, whether received as part of Solicited Proposals, Unsolicited Proposal, or Competing Proposal, shall be posted on the City's website within 10 working days after acceptance of such proposals for a period of not less than 45 days. In addition, the City may publish in a newspaper of general circulation in the area of the project a summary of the proposals and the location where copies of the proposals are available for public inspection. Posting may also be on the Virginia Department of General Service's webbased electronic procurement program commonly known as "eVA."

In addition to those posting requirements, at least one (1) copy of the proposals shall be made available for public inspection in the City Clerk's Office during regular business hours. Any inspection of procurement transaction records shall be subject to reasonable restrictions to ensure the security and integrity of the records. Further, nothing shall be construed to prohibit the posting of the conceptual proposals by additional means deemed appropriate by the City Manager so as to provide maximum notice to the public of the opportunity to inspect the proposals.

Trade secrets, financial records, or other records of the private entity excluded from disclosure under the provisions of subdivision 11 of § 2.2-3705.6 of the Code of Virginia shall not be required to be posted, except as otherwise agreed to by the City and the private entity.

H. Ownership and Use of Concepts

The City shall have the right to develop the project or aspects of it in any manner that the City determines in its sole discretion and may incorporate into the project any concept that is included in any proposal submitted to it. Unless otherwise agreed to in writing by the City, by submitting a proposal, a proposer acknowledges that it is submitting merely a concept which has no monetary or intellectual property value, and disclaims any

proprietary or other legal interest in any such concept(s).

I. Use of Public Funds

Virginia constitutional and statutory requirements and City ordinances and policies as each applies to appropriation and expenditure of public funds apply to any interim or comprehensive agreement entered into under the PPEA. Accordingly, the processes and procedural requirements associated with the expenditure or obligation of public funds shall be incorporated into planning for any PPEA project or projects.

J. Conflicts of Law

In all cases, where a conflict in terms between these guidelines and mandatory provisions of the PPEA or FOIA exist, the applicable provisions of the Code of Virginia shall apply. Further, in the event that the PPEA is amended in a manner that either conflicts with these Guidelines or concerns material matters not addressed by these Guidelines, the City shall appropriately amend the Guidelines. If these Guidelines are not amended prior to the effective date of the new law, these Guidelines nonetheless shall be interpreted in a manner to conform to the PPEA as amended.

K. Applicability of Other Laws

Nothing in the PPEA shall affect the duty of the City to comply with all other applicable laws not in conflict with the PPEA. The applicability of the Virginia Public Procurement Act (Code of Virginia §2.2-4300 et. seq.; the "VPPA") is as set forth in the PPEA.

L. Participation of Small and Minority-Owned Business

The City's policy is to facilitate participation of all qualified proposers, including small businesses and businesses owned by women and minorities in its procurement transactions. Persons making proposals to the City pursuant to the PPEA should ensure that reasonable efforts are made to facilitate participation of small businesses and businesses owned by women and minorities as part of their proposals. The use of lists of such businesses available from the City's Minority Business Office and the Virginia Department of Minority Enterprise is encouraged.

III. SOLICITED PROPOSALS

The City may request proposals from private entities to develop or operate qualifying projects by issuing a Solicited Proposal. The City will set forth in that solicitation the format and supporting information that is required to be submitted, consistent with the provisions

of the PPEA. The solicitation will specify, but not necessarily be limited to, information and documents that must accompany each proposal and the factors that will be used in evaluating the submitted proposals.

The solicitation will be posted in such public areas as are normally used for posting of the City's procurement notices, including the City's website. Notice may also be published in a newspaper or other publications of general circulation. The solicitation will also contain or incorporate by reference other applicable terms and conditions, including any unique capabilities or qualifications that will be required of the private entities submitting proposals. Information meetings and/or pre-proposal conferences may be held as deemed appropriate by the City.

Any proposal submitted pursuant to the PPEA that is not received in response to a Solicited Proposal shall be processed as an Unsolicited Proposal.

IV. UNSOLICITED PROPOSALS

An Unsolicited Proposal is a means by which the City can receive, evaluate, and negotiate with a private entity without soliciting proposals to develop or operate a qualifying project. For that purpose, the City may nonetheless publicize its needs and may encourage interested parties to submit proposals subject to the terms and conditions of the PPEA. In doing so, the City may establish suggested timelines for accepting and selecting proposals for the review and selection for negotiation.

At a minimum, an Unsolicited Proposal and Competing Proposals should be prepared in accordance with the requirements of the Conceptual Design, as further described in Section V(A), and must include payment of the applicable Review Fee. The City may, at its sole discretion, discontinue its evaluation of any proposal at any time. Furthermore, if the City determines that it is in the City's interest to do so with respect to any Unsolicited Proposal, the City may eliminate review at the conceptual stage and proceed directly to a review at the detailed stage.

A. Decision to Accept and Consider Unsolicited Proposal

- 1. Upon receipt from a private entity of any Unsolicited Proposal accompanied by payment of any required fees, the City will determine whether to accept the Unsolicited Proposal for publication and conceptual-phase consideration, as described below. If the City determines not to accept the proposal at this stage, it will return the proposal and the accompanying initial review fee to the private entity.
- 2. If the City chooses to accept an Unsolicited Proposal for conceptual-phase consideration, it shall post a notice in a public area regularly used by the City for posting of public notices and on the City's website for a period of not less than 45 days. The City shall also publish the same notice at least once not less than 45 days prior to deciding whether to proceed further with the proposal in one or more newspapers or periodicals of general circulation in the area to notify any parties that may be interested in submitting competing unsolicited proposals. In addition, the notice may also be advertised in other

publications of general circulation, *Virginia Business Opportunities*, and on the Commonwealth's electronic procurement website "eVa." The notice shall state that the City has received and accepted an unsolicited proposal under the PPEA, intends to evaluate the proposal, may negotiate an interim or comprehensive agreement with the proposer based on the proposal, and will accept for simultaneous consideration any competing proposals that comply with the procedures adopted by the City and the PPEA ("Competing Proposals"). The notice also shall summarize the proposed qualifying project or projects, and identify their proposed locations. Interested parties shall have at least 45 days from the date the notice is first published by the City to submit Competing Proposals.

3. The City will engage the services of qualified professionals, which may include an architect, professional engineer, or certified public accountant, not otherwise employed by the City, to provide independent analysis regarding the specifics, advantages, disadvantages, and the long and short-term costs of any request by a private entity for approval of a qualifying project unless the City Council determines that such analysis of a request by a private entity for approval of a qualifying project shall be performed by employees of the City. This analysis shall be used by the Selection Committee in its review.

B. Conceptual Design Review

The review of Conceptual Designs is considered the initial stage of review. Only proposals complying with the requirements of the PPEA and these Guidelines that contain sufficient information and are provided in an appropriate format for a meaningful evaluation will be considered by the City for further review at the conceptual stage. The City will determine by written finding at this initial stage of review whether it will proceed using either standard procurement procedures consistent with the VPPA; or guidelines developed by the City that are consistent with procurement of other than professional services through "competitive negotiation" as the term is defined in § 2.2-4301 of the Code of Virginia. The City may proceed using competitive negotiation guidelines only if it makes a written determination that doing so is likely to be advantageous to the City and the public based upon either (i) the probable scope, complexity or urgency of need; (ii) the risk sharing including guaranteed cost or completion guarantees, added value or debt or equity investments proposed by the private entity; or (iii) increase in funding, dedicated revenue or other economic benefit that would otherwise not be available.

After reviewing the original Unsolicited Proposal and any Competing Proposals submitted during the notice period, the City may determine:

- not to proceed further with any proposal,
- to proceed to the detailed phase of review with the original proposal,
- to proceed to the detailed phase with a competing proposal,
- to proceed to the detailed phase with multiple proposals, or
- to request modifications or amendments to any aspect of any proposals.

V. PROPOSAL PREPARATION AND SUBMISSION

A. Conceptual Design - Format for Submissions at Conceptual Stage

In addition to the requirements set forth in Sections III and IV, proposals submitted at the conceptual stage must contain the completed form as found in Appendix II and an executive summary of the proposal satisfactory for posting and publication to satisfy the requirements of Virginia law. In addition, information, unless expressly waived by the City Manager (or designee), in the following areas must be provided by the private entity:

1. Qualification and Experience

- a. Identify the legal structure of the firm or consortium of firms making the proposal. Identify the organizational structure for the project, the management approach and how each partner and major subcontractor in the structure fits into the overall team.
- b. Describe the experience of the firm or consortium of firms making the proposal and the key principals involved in the proposed project including experience with projects of comparable size and complexity, and prior experience bringing similar projects to completion on budget and in compliance with design, land use, service and other standards. Describe the length of time in business, business experience, public sector experience and other engagements of the firm or consortium of firms. Include the identity of any firms that will provide design, construction and completion guarantees and warranties and a description of such guarantees and warranties. Provide resumes of the key individuals who will be involved in the project.
- c. Provide the names, street and mailing addresses, as well as email addresses and telephone numbers of all persons within the firm or consortium of firms who will be directly involved in the project or who may be contacted for further information.
- d. Provide current or most recently audited financial statements of the firm or firms and each partner with an equity interest of twenty percent or greater. Regardless of the individual equity interest of each firm or partner to the proposal, the most recent audited financial statements must be provided for firms and each partner that collectively comprise ninety percent of the equity interest in the project.
- e. Identify any persons known to the proposer who would be obligated to disqualify themselves from participation in any transaction arising from or in connection to the project pursuant to

The Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§ 2.2-3100 et seq.) of Title 2.2, of the 1950 Code of Virginia, as amended.

- f. Identify the officers and directors of the firm or firms submitting the proposal.
- g. Identify all businesses that have a parent-subsidiary or affiliated business entity relationship with the firm or firms submitting the proposal.
- Identify all known contractors or service providers, including h. but not limited to the providers of architectural services, real estate services, financial services, and legal services. For each firm or major subcontractor that will provide those services, provide the following information; (i) a sworn certification by an authorized representative of the firm, firms or individual partners attesting to the fact that the firm, firms or partners are not currently debarred or suspended by federal, state or local governmental entities from providing such services; (ii) a completed qualification statement that reviews all relevant information regarding technical qualifications, capabilities, firm resources, business integrity, including but not limited to bonding capabilities, insurance coverage, film equipment. This statement will include mandatory disclosures by the firm, firms or partners for the past three years of any of the following business conducts: a) Bankruptcy filings b) liquidated damages c) fines, forfeitures, assessments or penalties e) contract defaults f) license revocation, suspension or other disciplinary actions g) prior debarments or suspensions by a governmental entity h) denial of prequalification findings of non-responsibility i) safety past performances data j) violations of any federal, state or local criminal or civil laws k) criminal indictments or investigations l) legal claims filed by or against the firm m) describe worker safety training programs, job site safety programs, accident prevention programs and written safety plans, including incident investigation and reporting procedures.

2. Project Characteristics

- a. Provide a description of the project, including the conceptual design. Describe the proposed project in sufficient detail so that type and intent of the project, the location, and the communities that may be affected are clearly identified.
- b. Identify and fully describe any work to be performed by the City or any other public entity.

- c. Include a list of all federal, state and local permits and approvals required for the project and a schedule for obtaining such permits and approvals.
- d. Identify any anticipated adverse social, economic and environmental impacts of the project. Specify the strategies or actions to mitigate known impacts of the project.
- e. Identify the projected positive social, economic and environmental impacts of the project.
- f. Identify the proposed schedule for the work on the project, including sufficient time for the City's review and the estimated time for completion.
- g. Propose allocation of risk and liability for work completed beyond the agreement's completion date, and assurances for timely completion of the project.
- h. State assumptions related to ownership, legal liability, law enforcement and operation of the project and the existence of any restrictions for the City's use of the project.
- i. Provide information relative to phased or partial openings of the project prior to completion of the entire work proposed.
- j. List any other assumptions relied on for the project to be successful.
- k. Describe any architectural, building, engineering, or other applicable standards that that the proposed project will meet.
- 1. Define applicable quality standards to be adhered to for achieving the desired project outcome(s).
- m. List any contingencies that must occur for the project to be successful.

3. Project Financing

- a. Provide a preliminary estimate and estimating methodology of the cost of the work by phase, segment, or both.
- b. Submit a plan for the development, financing and operation of the project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources

and uses for such funds including any anticipated debt service costs. The operational plan should include appropriate staffing levels and associated costs. Include supporting due diligence studies, analyses, or reports.

- c. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all significant fees associated with financing given the recommended financing approach. In addition, a complete disclosure of interest rate assumptions should be included. Any ongoing operational fees, if applicable, should also be disclosed as well as any assumptions with regard to increases in such fees.
- d. Identify the proposed risk factors and methods for dealing with these factors. Describe methods and remedies associated with any financial default.
- e. Identify any local, state or federal resources that the proposer contemplates requesting for the project along with an anticipated schedule of resource requirements. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of the City's revenue stream.
- f. Identify the amounts and the terms and conditions for any revenue sources.
- g. Identify any aspect of the project that could disqualify the project from obtaining tax-exempt financing.
- h. Any debt issuance should be expected to receive an investment grade rating from a nationally recognized statistical rating agency. If the natural rating is non-investment grade, the City may require the use of credit enhancements.
- i. Outline the financial penalties, if any, that would result should the City wish to terminate a project early or restructure the cash flows for some reason of its own choosing.
- j. Provide a breakout of the fees to any underwriting firms(s) and the type of obligation the firm(s) are using with a financing component. Be specific as to tax-exempt, taxable, floating rate, fixed rate, etc.
- k. Provide a letter of interest or commitment from the financial institution which proposer has identified as a financial partner in the project.

4. Project Benefit and Compatibility

- a. Identify who will benefit from the project, how they will benefit and how the project will benefit the City, region, or state.
- b. Identify any anticipated public support or opposition, as well as any anticipated government support or opposition, for the project.
- c. Explain the strategy and plans, including the anticipated timelines that will be carried out to involve and inform the general public, business community, and governmental agencies in areas affected by the project.
- d. Describe the anticipated significant benefits to the community and the City, region or state, including anticipated benefits to the economic condition of the public entity and whether the project is critical to attracting or maintaining competitive industries and businesses to the City.
- e. Describe compatibility with the City's comprehensive plan, infrastructure development plans, the capital improvements budget or other government spending plan.
- f. Provide a statement setting forth participation efforts that are intended to be undertaken in connection with this project with regard to the following types of businesses: (i) minority-owned businesses, (ii) woman-owned businesses, and (iii) small businesses.

5. Additional Information

Any additional information as the City may reasonably request to comply with the requirements of the PPEA.

B. Detailed Design - Format for Submissions at Detailed Stage

If the City decides to proceed to the detailed phase of review with one or more proposals, the completed form as found in Appendix II and the following information, unless expressly waived by the City Manager (or designee), must be provided by the private entity:

- 1. A topographical map (1:2,000 or other appropriate scale) depicting the location of the proposed project;
- 2. A list of public utility facilities, if any, that will be crossed by the qualifying project and a statement of the plans of the proposer to accommodate such crossings;

- 3. A statement and strategy setting out the plans for securing all necessary property and/or easements or other rights implicated or to be affected or created. The statement must include the names and addresses, if known, of the current owners and the parcel or tax map identification numbers and current zoning and use of the subject properties.
- 4. A detailed listing of all firms, along with their relevant experience and abilities, that will provide specific design, construction and completion guarantees and warranties, and a brief description of such guarantees and warranties along with a record of any prior defaults in performance;
- 5. A total life-cycle cost including maintenance, specifying methodology and assumptions of the project or projects including major building systems, and the proposed project start date. Include anticipated commitment of all parties, equity, debt, and other financing mechanisms, and a schedule of project revenues and project costs. The life-cycle cost analysis should include, but not be limited to, a detailed analysis of the projected return, rate of return, or both, expected useful life of facility and estimated annual operating expenses.
- 6. A detailed discussion of assumptions about user fees or rates, lease payments and other service payments and the methodology and circumstances for changes and usage of the projects over the useful life of the projects.
- 7. Identification of any known government support or opposition, or general public support or opposition for the project. Government or public support should be demonstrated through resolution of official bodies, minutes of meetings, letters, or other official communications.
- 8. Demonstration of consistency with appropriate City comprehensive plans (including related environmental, land use and facility standards ordinances where applicable) or infrastructure development plans or indication of the steps required for acceptance into such plans.
- 9. Explanation of how the proposed project would impact the City's development plans and the development plans of each affected local jurisdiction.
- 10. Identification of the executive management and the officers and directors of the firm or firms submitting the proposal. In addition, identification of any known conflicts of interest or other disabilities that may impact the City's consideration of the proposal, including the identification of any persons known to the proposer who would be obligated to disqualify themselves from participation in any transaction arising from or in connection to the project pursuant to the Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§ 2.2-3100 et seq.), Title 2.2, of the 1950 Code of Virginia, as amended.

- 11. Identify all known contractors or service providers, including but not limited to the providers of architectural services, real estate services, financial services, and legal services.
- 12. Detailed analysis of the financial feasibility of the proposed project, including its impact on similar facilities operated or planned by the City. Include a detailed description of any financing plan proposed for the project, a comparison of that plan with financing alternatives that may be available to the City, and all underlying data supporting any conclusions reached in the analysis or the selection by the private entity of the financing plan proposed for the project.
- 13. Additional material and information as the City may reasonably request.

C. Additional Terms and Conditions Applicable to All Proposal Submissions

The following additional terms and conditions apply to the submission of any proposals to the City pursuant to the PPEA, whether unsolicited, competing unsolicited, or solicited, and by submitting any proposal to the City, the private entity submitting the proposal agrees also to them.

- 1. Neither these Guidelines, nor any request or solicitation, nor the City's receipt or consideration of any proposal shall create any contract, express or implied, any contractual obligation by the City to any proposer, or any other obligation by the City to any proposer. The City makes no promise, express or implied, regarding whether it will accept a proposal, enter into a agreement with any proposer, or the manner in which it will consider proposals. The City will only be bound by the terms of any comprehensive agreement(s) or interim agreement(s) into which it enters should it choose to enter into any such agreements.
- 2. The City will not be responsible for any expenses incurred by a proposer in preparing and submitting a proposal, engaging in oral presentations, discussions, or negotiations, or for any other costs associated with complying with these Guidelines or the PPEA.
- 3. Proposers may be required to make an oral presentation or oral presentations of their proposal in the City, at their own expense. The City Manager may request the presence of proposers' representatives from their development, financial, architectural engineering and construction teams at these presentations. The City Manager (will schedule the time and location for these presentations. By submitting its proposal, the proposer agrees to make these representatives reasonably available in the City.
- 4. The City reserves the right of the City Manager to waive any

informality with respect to any proposal submitted.

- 5. The City reserves the right to accept or reject any and all proposals received, in whole or in part, and to negotiate separately in any manner necessary to serve the best interests of the City. Any procurement under these Guidelines may result in multiple awards to multiple offerors.
- 6. The City reserves the right to reject any and all proposals without explanation.
- 7. These provisions of these guidelines shall apply automatically to all PPEA procurements by the City.
- 8. The City will not discriminate against an offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.
- 9. Discussions between the City and private entities about the need for infrastructure improvements shall not limit the ability of the City to later determine to use standard procurement procedures to meet its infrastructure needs.

VI. PROPOSAL EVALUATION AND SELECTION CRITERIA

The following items shall be considered in the evaluation and selection of PPEA proposals. The City, however, reserves and retains the right to reject any request or proposal at any time for any reason whatsoever.

A. Qualifications and Experience

Factors to be considered in either phase of the City's review to determine whether the proposer possesses the requisite qualifications and experience may include, but are not necessarily limited to:

- 1. Experience with similar projects;
- 2. Demonstration of ability to perform work;
- 3. Leadership structure;
- 4. Project Manager's experience;
- Management approach;
- 6. Financial condition; and

7. Project ownership.

B. Project Characteristics

Factors to he considered in determining the project characteristics include:

- 1. Project definition;
- 2. Proposed project schedule;
- 3. Operation of the project;
- 4. Technology; technical feasibility;
- 5. Conformity to laws, regulations, and standards;
- 6. Environmental impacts;
- 7. Condemnation impacts;
- 8. State and local permits; and
- 9. Maintenance of the project.

C. Project Financing

Factors to be considered in determining whether the proposed project financing allows adequate access to the necessary capital to finance the project include, but are not necessarily limited to:

- 1. Cost and cost benefit to the City;
- 2. Financing and the impact on the debt or debt burden of the City;
- 3. Financial plan, including the degree to which the proposer has conducted a due diligence investigation and analysis of the proposed financial plan and the results of any such inquiries or studies;
- 4. Opportunity cost assessment;
- 5. Cash flow requirements of the City,
- 6. Estimated cost;
- 7. Life-cycle cost analysis;

- 8. The identity, credit history, past performance of any third party that will provide financing for the project and the nature and timing of their commitment, as applicable;
- 9. Credit history of the proposer; and
- 10. Such other items as the City deems appropriate.

In the event that any project is financed through the issuance of obligations that are deemed to be tax-supported debt of the City, or if financing such a project may impact the locality's debt rating or financial position, the City may select its own finance team, source, and financing vehicle.

D. Project Benefit and Compatibility

Factors to be considered in determining the proposed project's compatibility with the appropriate local or regional comprehensive or development plans include:

- 1. Community benefits;
- 2. Community support or opposition, or both;
- 3. Public involvement strategy;
- 4. Compatibility with existing and planned facilities; and
- 5. Compatibility with City, regional, and state economic development efforts.

E. Other Factors

Other factors that may be considered by the City in the evaluation and selection of PPEA proposals include:

- 1. The proposed cost of the qualifying project;
- 2. The general reputation, industry experience, and financial capacity of the private entity;
- 3. The proposed design of the qualifying project;
- 4. The eligibility of the project for accelerated selection, review, and documentation timelines:
- 5. Local citizen and government comments;
- 6. Benefits to the public, including financial and non-financial;

- 7. The private entity's compliance with a minority business enterprise participation plan or good faith effort to comply with the goals of such plan;
- 8. The private entity's plans to employ local contractors and residents;
- 9. The recommendation of a committee of representatives of members of the public entity and the appropriating body which may be established to provide advisory oversight for the project; and
- 10. Other criteria that the City deems appropriate.

VI. INTERIM AND COMPREHENSIVE AGREEMENTS

Prior to developing or operating the qualifying project, the selected private entity shall enter into a comprehensive agreement with the City. Prior to entering into a comprehensive agreement an interim agreement may be entered into that permits a private entity to perform compensable activities related to the project. Any interim or comprehensive agreement shall define the rights and obligations of the City and the selected proposer with regard to the project. Any interim or comprehensive agreement shall establish a date for the commencement of activities related to the qualifying project, which may be extended by written agreement. Prior to execution of any interim or comprehensive agreement, the agreement shall be submitted for approval by the City Council.

A. Interim Agreement Terms

The scope of an interim agreement may include but is not limited to:

- 1. Project planning and development;
- 2. Design and engineering;
- 3. Environmental analysis and mitigation;
- 4. Survey;
- 5. Ascertaining the availability of financing for the proposed facility through financial and revenue analysis;
- 6. Establishing a process and timing of the negotiation of the comprehensive agreement; and
- 7. Any other provisions related to any aspect of the development or operation of a qualifying project that the parties may deem appropriate prior to the execution of a comprehensive agreement.

B. Comprehensive Agreement Terms

The scope of the comprehensive agreement shall include, as deemed appropriate by the City, but not be limited to:

- 1. The delivery of maintenance, performance and payment bonds or letters of credit in connection with development and/or operation of the qualifying project in a manner satisfactory to the City;
- 2 The review of plans and specifications for the qualifying project by the responsible public entity;
- 3. The rights of the City to inspect and/or terms under which the City would receive certified third-party inspections of the qualifying project to ensure compliance with the comprehensive agreement;
- 4. The maintenance of a policy or policies of liability insurance or self-insurance reasonably sufficient to insure coverage of the project and the tort liability to the public and private entity employees and to enable the continued operation of the qualifying project;
- 5. The monitoring of the practices of the private entity by the City to ensure proper maintenance, safety, use and management of the qualifying project;
- 6. The terms under which the private entity will reimburse the City for services provided;
- 7. The policy and procedures that will govern the rights and responsibilities of the City and the private entity in the event that the comprehensive agreement is terminated or there is a material default by the private entity including the conditions governing assumption of the duties and responsibilities of the private entity by the City and the transfer or purchase of property or other interests of the private entity by the City;
- 8. The terms under which the private entity will file appropriate financial statements on a periodic basis;
- 9. The mechanism by which user fees, lease payments, or service payments, if any, may be established from time to time upon agreement of the parties. Any payments or fees shall be set at a level that is the same for persons using the facility under like conditions and that will not materially discourage use for the qualifying project;
 - a. A copy of any service contract shall be filed with the City.
 - b. A schedule of the current user fees or lease payments shall be made available by the private entity to any member of the public upon

request.

- c. Classifications according to reasonable categories for assessment of user fees may be made.
- 10. The terms and conditions under which the City may contribute financial resources, if any, for the qualifying project;
- 11. The terms and conditions under which existing site conditions will he assessed and addressed, including identification of the responsible party for conducting the assessment and taking necessary remedial action;
- 12. The terms and conditions under which the City will be required to pay money to the private entity and the amount of any such payments for the project;
- 13. Other requirements of the PPEA or other applicable law; and
- 14. Such other terms and conditions as the City may deem appropriate.

Any changes in the terms of the interim or comprehensive agreement as may be agreed upon by the parties from time to time shall be added to the interim or comprehensive agreement by written amendment.

The comprehensive agreement may provide for the development or operation of phases or segments of a qualifying project.

C. Public Hearing During Proposal Review Process; Notice and Posting Requirements

- 1. No later than 30 days prior to entering into an interim or comprehensive agreement, the City shall hold a public hearing on the proposals.
- 2. Once the negotiation phase for the development of an interim or a comprehensive agreement is complete and a decision to award has been made by the City, the City shall post the proposed agreement in the following manner:
 - a. Posting shall be on: (i) the City's website or by publication in a newspaper of general circulation in the area in which the contract is to be performed, containing a summary of the proposals, and the location where copies of the proposals are available for public inspection. Posting may also be on the Virginia Department of General Service's web-based electronic procurement program commonly known as "eVA," in the discretion of the City Manager.
 - b. At least one copy of the proposals shall be made available for public inspection. Trade secrets, financial records, or other records of the private entity excluded from disclosure under the provisions of subdivision 11 of

- Virginia Code Section §2.2-3705.6 shall not be required to be posted, except as otherwise agreed to by the City and the private entity.
- c. Any studies and analyses considered by the public entity in its review of a proposal shall be disclosed to the City Council at some point prior to the execution of an interim or comprehensive agreement;
- 3. Once an interim agreement or a comprehensive agreement has been entered into, the City shall make procurement records available for public inspection, upon request.
 - a. Such procurement records shall include documents protected from disclosure during the negotiation phase on the basis that the release of such documents would have adversely affected the financial interest or bargaining position of the City or private entity in accordance with Section II.D.2, above.
 - b. Such procurement records shall not include (i) trade secrets of the private entity as defined in the Uniform Trade Secrets Act (Virginia Code § 59.1-336 et seq.), or (ii) financial records, including balance sheets or financial statements of the private entity that are not generally available to the public through regulatory disclosure or otherwise. To the extent access to procurement records are compelled or protected by a court order, than the City must comply with such order.
- 4. Upon execution of an interim or comprehensive agreement, the City shall within 30 days thereafter electronically file a copy of the comprehensive agreement and its supporting documents with the Auditor of Public Accounts.

D. Other Matters Relating to any Comprehensive Agreement or Interim Agreement

- 1. These procedures shall be deemed automatically incorporated by reference into any agreement entered into by the City pursuant to the PPEA.
- 2. For purposes of these procedures, the private entity includes its successors, assigns, sureties or others claiming through the private entity.
- 3. The City Manager may further supplement the provisions herein with the terms and conditions of any agreements.

APPENDIX I - The Public-Private Education and Facilities and Infrastructure Act of 2002

Code of Virginia

The Public-Private Education Facilities and Infrastructure Act of 2002

§ 56-575.1. Definitions

As used in this chapter, unless the context requires a different meaning:

- "Affected jurisdiction" means any county, city or town in which all or a portion of a qualifying project is located.
- "Appropriating body" means the body responsible for appropriating or authorizing funding to pay for a qualifying project.
- "Commission" means the State Corporation Commission.
- "Comprehensive agreement" means the comprehensive agreement between the private entity and the responsible public entity required by § 56-575.9.
- "Develop" or "development" means to plan, design, develop, finance, lease, acquire, install, construct, or expand.
- "Interim agreement" means an agreement between a private entity and a responsible public entity that provides for phasing of the development or operation, or both, of a qualifying project. Such phases may include, but are not limited to, design, planning, engineering, environmental analysis and mitigation, financial and revenue analysis, or any other phase of the project that constitutes activity on any part of the qualifying project.
- "Lease payment" means any form of payment, including a land lease, by a public entity to the private entity for the use of a qualifying project.
- "Material default" means any default by the private entity in the performance of its duties under subsection E of § 56-575.8 that jeopardizes adequate service to the public from a qualifying project.
- "Operate" means to finance, maintain, improve, equip, modify, repair, or operate.
- "Private entity" means any natural person, corporation, general partnership, limited liability company, limited partnership, joint venture, business trust, public benefit corporation, non-profit entity, or other business entity.
- "Public entity" means the Commonwealth and any agency or authority thereof, any county, city or town and any other political subdivision of the Commonwealth, any public body politic and corporate, or any regional entity that serves a public purpose.
- "Qualifying project" means (i) any education facility, including, but not limited to a school building, any functionally related and subordinate facility and land to a school building (including any stadium or other facility primarily used for school events), and any depreciable property provided for use in a school facility that is operated as part of the public school system or as an institution of higher education; (ii) any building or facility that meets a public purpose and is developed or operated by or for any public entity; (iii) any improvements, together with equipment, necessary to enhance public safety and security of buildings to be principally used by a public entity; (iv) utility and telecommunications and other communications infrastructure; (v)

5/3/2018

a recreational facility; (vi) technology infrastructure, services, and applications, including, but not limited to, telecommunications, automated data processing, word processing and management information systems, and related information, equipment, goods and services; (vii) any services designed to increase the productivity or efficiency of the responsible public entity through the use of technology or other means, (viii) any technology, equipment, or infrastructure designed to deploy wireless broadband services to schools, businesses, or residential areas; (ix) any improvements necessary or desirable to any unimproved locally- or state-owned real estate; or (x) any solid waste management facility as defined in § 10.1-1400 that produces electric energy derived from solid waste.

"Responsible public entity" means a public entity that has the power to develop or operate the applicable qualifying project.

"Revenues" means all revenues, income, earnings, user fees, lease payments, or other service payments arising out of or in connection with supporting the development or operation of a qualifying project, including without limitation, money received as grants or otherwise from the United States of America, from any public entity, or from any agency or instrumentality of the foregoing in aid of such facility.

"Service contract" means a contract entered into between a public entity and the private entity pursuant to § 56-575.5.

"Service payments" means payments to the private entity of a qualifying project pursuant to a service contract.

"State" means the Commonwealth of Virginia.

"User fees" mean the rates, fees or other charges imposed by the private entity of a qualifying project for use of all or a portion of such qualifying project pursuant to the comprehensive agreement pursuant to § 56-575.9.

2002, c. 571;2003, c. 1034;2005, cc. 618, 865;2007, cc. 649, 764;2008, cc. 273, 731;2009, cc. 754, 762.

§ 56-575.2. Declaration of public purpose

A. The General Assembly finds that:

- 1. There is a public need for timely acquisition, design, construction, improvement, renovation, expansion, equipping, maintenance, operation, implementation, or installation of education facilities, technology infrastructure and other public infrastructure and government facilities within the Commonwealth that serve a public need and purpose;
- 2. Such public need may not be wholly satisfied by existing methods of procurement in which qualifying projects are acquired, designed, constructed, improved, renovated, expanded, equipped, maintained, operated, implemented, or installed;
- 3. There are inadequate resources to develop new education facilities, technology infrastructure and other public infrastructure and government facilities for the benefit of citizens of the Commonwealth, and there is demonstrated evidence that public-private partnerships can meet these needs by improving the schedule for delivery, lowering the cost, and providing other benefits to the public;

2

5/3/2018

- 4. Financial incentives exist under state and federal tax provisions that promote public entities to enter into partnerships with private entities to develop qualifying projects;
- 5. Authorizing private entities to develop or operate one or more qualifying projects may result in the availability of such projects to the public in a more timely or less costly fashion, thereby serving the public safety, benefit, and welfare.
- B. An action under § 56-575.4 shall serve the public purpose of this chapter if such action facilitates the timely development or operation of qualifying projects.
- C. It is the intent of this chapter, among other things, to encourage investment in the Commonwealth by private entities and facilitate the bond financing provisions of the Economic Growth and Tax Relief Reconciliation Act of 2001 or other similar financing mechanisms, private capital and other funding sources that support the development or operation of qualifying projects, to the end that financing for qualifying projects be expanded and accelerated to improve and add to the convenience of the public, and such that public and private entities may have the greatest possible flexibility in contracting with each other for the provision of the public services that are the subject of this chapter.
- D. This chapter shall be liberally construed in conformity with the purposes hereof.

2002, c. 571;2003, c. 1034;2005, c. 865.

§ 56-575.3. Prerequisite for operation of a qualifying project

- A. Any private entity seeking authorization under this chapter to develop or operate a qualifying project shall first obtain approval of the responsible public entity under § 56-575.4. Such private entity may initiate the approval process by requesting approval pursuant to subsection A of § 56-575.4 or the responsible public entity may request proposals or invite bids pursuant to subsection B of § 56-575.4.
- B. Any facility, building, infrastructure or improvement included in a proposal as a part of a qualifying project shall be identified specifically or conceptually.
- C. Upon receipt by the responsible public entity of a proposal submitted by a private entity initiating the approval process pursuant to subsection A of § 56-575.4, the responsible public entity shall determine whether to accept such proposal for consideration in accordance with § 56-575.16. If the responsible public entity determines not to accept for consideration the proposal submitted by the private entity pursuant to subsection A of § 56-575.4, it shall return the proposal, together with all fees and accompanying documentation, to the private entity.
- D. The responsible public entity may reject any proposal initiated by a private entity pursuant to subsection A of § 56-575.4 at any time. If the responsible public entity rejects a proposal initiated by a private entity that purports to develop specific cost savings, the public entity shall specify the basis for the rejection.

2002, c. 571;2003, cc. 292, 1034;2005, c. 865;2011, c. 308.

§ 56-575.3:1. Adoption of guidelines by responsible public entities

A. A responsible public entity shall, prior to requesting or considering a proposal for a qualifying project, adopt and make publicly available guidelines that are sufficient to enable the responsible public entity to comply with this chapter. Such guidelines shall be reasonable, encourage competition, and guide the selection of projects under the purview of the responsible public

entity.

- B. For a responsible public entity that is an agency or institution of the Commonwealth, the guidelines shall include, but not be limited to:
- 1. Opportunities for competition through public notice and availability of representatives of the responsible public entity to meet with private entities considering a proposal;
- 2. Reasonable criteria for choosing among competing proposals;
- 3. Suggested timelines for selecting proposals and negotiating an interim or comprehensive agreement;
- 4. Authorization for accelerated selection and review and documentation timelines for proposals involving a qualifying project that the responsible public entity deems a priority;
- 5. Financial review and analysis procedures that shall include, at a minimum, a cost-benefit analysis, an assessment of opportunity cost, and consideration of the results of all studies and analyses related to the proposed qualifying project. These procedures shall also include requirements for the disclosure of such analysis to the appropriating body for review prior to execution of an interim or comprehensive agreement;
- 6. Consideration of the nonfinancial benefits of a proposed qualifying project;
- 7. A mechanism for the appropriating body to review a proposed interim or comprehensive agreement prior to execution, which shall be in compliance with applicable law and the provisions of subsection I of § 56-575.4 pertaining to the approval of qualifying projects;
- 8. Establishment of criteria for (i) the creation of and the responsibilities of a public-private partnership oversight committee with members representing the responsible public entity and the appropriating body or (ii) compliance with the requirements of Chapter 42 (§ 30-278 et seq.) of Title 30. Such criteria shall include the scope, costs, and duration of the qualifying project, as well as whether the project involves or impacts multiple public entities. The oversight committee, if formed, shall be an advisory committee to review the terms of any proposed interim or comprehensive agreement;
- 9. Analysis of the adequacy of the information released when seeking competing proposals and providing for the enhancement of that information, if deemed necessary, to encourage competition pursuant to subsection G of § 56-575.4;
- 10. Establishment of criteria, key decision points, and approvals required to ensure that the responsible public entity considers the extent of competition before selecting proposals and negotiating an interim or comprehensive agreement; and
- 11. The posting and publishing of public notice of a private entity's request for approval of a qualifying project, including (i) specific information and documentation to be released regarding the nature, timing, and scope of the qualifying project pursuant to subsection A of § 56-575.4;(ii) a reasonable time period as determined by the responsible public entity to encourage competition and public-private partnerships in accordance with the goals of this chapter, such reasonable period not to be less than 45 days, during which time the responsible public entity shall receive competing proposals pursuant to subsection A of § 56-575.4;and (iii) a requirement for advertising the public notice in the Virginia Business Opportunities publication and posting a

notice on the Commonwealth's electronic procurement website shall be included.

- C. For a responsible public entity that is not an agency or institution of the Commonwealth the guidelines may include the provisions set forth in subsection B in the discretion of such public entity. However, the guidelines of a responsible public entity that is not an agency or institution of the Commonwealth shall include:
- 1. A requirement that it engage the services of qualified professionals, which may include an architect, professional engineer, or certified public accountant, not otherwise employed by the responsible public entity, to provide independent analysis regarding the specifics, advantages, disadvantages, and the long- and short-term costs of any request by a private entity for approval of a qualifying project unless the governing body of the responsible public entity determines that such analysis of a request by a private entity for approval of a qualifying project shall be performed by employees of the responsible public entity; and
- 2. A mechanism for the appropriating body to review a proposed interim or comprehensive agreement prior to execution.

2005, c. 865;2007, c. 764.

§ 56-575.4. Approval of qualifying projects by the responsible public entity

A. A private entity may request approval of a qualifying project by the responsible public entity. Any such request shall be accompanied by the following material and information unless waived by the responsible public entity:

- 1. A topographic map (1:2,000 or other appropriate scale) indicating the location of the qualifying project;
- 2. A description of the qualifying project, including the conceptual design of such facility or facilities or a conceptual plan for the provision of services or technology infrastructure, and a schedule for the initiation of and completion of the qualifying project to include the proposed major responsibilities and timeline for activities to be performed by both the public and private entity;
- 3. A statement setting forth the method by which the private entity proposes to secure necessary property interests required for the qualifying project;
- 4. Information relating to the current plans for development of facilities or technology infrastructure to be used by a public entity that are similar to the qualifying project being proposed by the private entity, if any, of each affected local jurisdiction;
- 5. A list of all permits and approvals required for the qualifying project from local, state, or federal agencies and a projected schedule for obtaining such permits and approvals;
- 6. A list of public utility facilities, if any, that will be crossed by the qualifying project and a statement of the plans of the private entity to accommodate such crossings;
- 7. A statement setting forth the private entity's general plans for financing the qualifying project including the sources of the private entity's funds and identification of any dedicated revenue source or proposed debt or equity investment on the behalf of the private entity;
- 8. The names and addresses of the persons who may be contacted for further information concerning the request;

- 9. User fees, lease payments, and other service payments over the term of the interim or comprehensive agreement pursuant to § 56-575.9 or 56-575.9:1 and the methodology and circumstances for changes to such user fees, lease payments, and other service payments over time; and
- 10. Such additional material and information as the responsible public entity may reasonably request.
- B. The responsible public entity may request proposals or invite bids from private entities for the development or operation of qualifying projects.
- C. The responsible public entity may grant approval of the development or operation of the education facility, technology infrastructure or other public infrastructure or government facility needed by a public entity as a qualifying project, or the design or equipping of a qualifying project so developed or operated, if the responsible public entity determines that the project serves the public purpose of this chapter. The responsible public entity may determine that the development or operation of the qualifying project as a qualifying project serves such public purpose if:
- 1. There is a public need for or benefit derived from the qualifying project of the type the private entity proposes as a qualifying project;
- 2. The estimated cost of the qualifying project is reasonable in relation to similar facilities; and
- 3. The private entity's plans will result in the timely development or operation of the qualifying project.

In evaluating any request, the responsible public entity may rely upon internal staff reports prepared by personnel familiar with the operation of similar facilities or the advice of outside advisors or consultants having relevant experience.

- D. The responsible public entity may charge a reasonable fee to cover the costs of processing, reviewing and evaluating the request, including without limitation, reasonable attorney's fees and fees for financial, technical, and other necessary advisors or consultants.
- E. The approval of the responsible public entity shall be subject to the private entity's entering into an interim or comprehensive agreement pursuant to § 56-575.9 with the responsible public entity.
- F. In connection with its approval of the qualifying project, the responsible public entity shall establish a date for the commencement of activities related to the qualifying project. The responsible public entity may extend such date from time to time.
- G. The responsible public entity shall take appropriate action to protect confidential and proprietary information provided by the private entity pursuant to an agreement under subdivision 11 of $\S 2.2-3705.6$.
- H. Nothing in this chapter or in an interim or comprehensive agreement entered into pursuant to this chapter shall be deemed to enlarge, diminish or affect the authority, if any, otherwise possessed by the responsible public entity to take action that would impact the debt capacity of the Commonwealth.

6

5/3/2018

- I. Prior to entering into the negotiation of an interim or comprehensive agreement, each responsible public entity that is an agency or institution of the Commonwealth shall submit copies of detailed proposals to the Public-Private Partnership Advisory Commission as provided by Chapter 42 (§ 30-278 et seq.) of Title 30.
- J. Any proposed comprehensive agreement for a qualifying project where the responsible public entity is an agency or institution of the Commonwealth that (i) creates state tax-supported debt, (ii) requires a level of appropriation significantly beyond the appropriation received by the responsible public entity in the most recent appropriation act, or (iii) significantly alters the Commonwealth's discretion to change the level of services or the funding for such services over time, shall be reviewed by the appropriating body prior to execution.

2002, c. 571;2003, c. 1034;2004, c. 690;2005, c. 865;2007, c. 764.

§ 56-575.5. Service contracts

In addition to any authority otherwise conferred by law, any public entity may contract with a private entity for the delivery of services to be provided as part of a qualifying project in exchange for such service payments and other consideration as such public entity may deem appropriate.

2002, c. 571;2005, c. 865.

§ 56-575.6. Affected local jurisdictions

A. Any private entity requesting approval from, or submitting a proposal to, a responsible public entity under § 56-575.4 shall notify each affected local jurisdiction by furnishing a copy of its request or proposal to each affected local jurisdiction.

B. Each affected local jurisdiction that is not a responsible public entity for the respective qualifying project shall, within sixty days after receiving such notice, submit any comments it may have in writing on the proposed qualifying project to the responsible public entity and indicate whether the facility is compatible with the local comprehensive plan, local infrastructure development plans, the capital improvements budget, or other government spending plan. Such comments shall be given consideration by the responsible public entity prior to entering a comprehensive agreement pursuant to § 56–575.9 with a private entity.

2002, c. 571.

§ 56-575.7. Dedication of public property

Any public entity may dedicate any property interest, including land, improvements, and tangible personal property, that it has for public use in a qualifying project if it finds that so doing will serve the public purpose of this chapter by minimizing the cost of a qualifying project to the public entity or reducing the delivery time of a qualifying project. In connection with such dedication, a public entity may convey any property interest that it has, subject to the conditions imposed by general law governing such conveyances, to the private entity subject to the provisions of this chapter, for such consideration as such public entity may determine. The aforementioned consideration may include, without limitation, the agreement of the private entity to develop or operate the qualifying project. The property interests that the public entity may convey to the private entity in connection with a dedication under this section may include licenses, franchises, easements, or any other right or interest the public entity deems appropriate.

7

5/3/2018

§ 56-575.8. Powers and duties of the private entity

A. The private entity shall have all power allowed by law generally to a private entity having the same form of organization as the private entity and shall have the power to develop or operate the qualifying project and collect lease payments, impose user fees or enter into service contracts in connection with the use thereof.

- B. The private entity may own, lease or acquire any other right to use or operate the qualifying project.
- C. Any financing of the qualifying project may be in such amounts and upon such terms and conditions as may be determined by the private entity. Without limiting the generality of the foregoing, the private entity may issue debt, equity or other securities or obligations, enter into sale and leaseback transactions and secure any financing with a pledge of, security interest in, or lien on, any or all of its property, including all of its property interests in the qualifying project.
- D. In operating the qualifying project, the private entity may:
- 1. Make classifications according to reasonable categories for assessment of user fees; and
- 2. With the consent of the responsible public entity, make and enforce reasonable rules to the same extent that the responsible public entity may make and enforce rules with respect to similar facilities.
- E. The private entity shall:
- 1. Develop or operate the qualifying project in a manner that is acceptable to the responsible public entity, all in accordance with the provisions of the interim or comprehensive agreement pursuant to § 56-575.9 or 56-575.9:1;
- 2. Keep the qualifying project open for use by the members of the public at all times, or as appropriate based upon the use of the facility, after its initial opening upon payment of the applicable user fees, lease payments, or service payments; provided that the qualifying project may be temporarily closed because of emergencies or, with the consent of the responsible public entity, to protect the safety of the public or for reasonable construction or maintenance activities. In the event that a qualifying project is technology infrastructure, access may be limited as determined by the conditions of the interim or comprehensive agreement;
- 3. Maintain, or provide by contract for the maintenance or upgrade of the qualifying project, if required by the interim or comprehensive agreement;
- 4. Cooperate with the responsible public entity in making best efforts to establish any interconnection with the qualifying project requested by the responsible public entity; and
- 5. Comply with the provisions of the interim or comprehensive agreement and any lease or service contract.
- F. Nothing shall prohibit an private entity of a qualifying project from providing additional services for the qualifying project to public or private entities other than the responsible public entity so long as the provision of additional service does not impair the private entity's ability to meet its commitments to the responsible public entity pursuant to the interim or comprehensive agreement as provided for in § 56-575.9 or 56-575.9:1.

§ 56-575.9. Comprehensive agreement

- A. Prior to developing or operating the qualifying project, the private entity shall enter into a comprehensive agreement with the responsible public entity. The comprehensive agreement shall provide for:
- 1. Delivery of maintenance, performance and payment bonds, letters of credit in connection with the development or operation of the qualifying project, in the forms and amounts satisfactory to the responsible public entity and in compliance with § 2.2-4337 for those components of the qualifying project that involve construction;
- 2. Review of plans and specifications for the qualifying project by the responsible public entity and approval by the responsible public entity if the plans and specifications conform to standards acceptable to the responsible public entity. This shall not be construed as requiring the private entity to complete design of a qualifying project prior to the execution of a comprehensive agreement;
- 3. Inspection of the qualifying project by the responsible public entity to ensure that the private entity's activities are acceptable to the responsible public entity in accordance with the provisions of the comprehensive agreement;
- 4. Maintenance of a policy or policies of public liability insurance (copies of which shall be filed with the responsible public entity accompanied by proofs of coverage) or self-insurance, each in form and amount satisfactory to the responsible public entity and reasonably sufficient to insure coverage of tort liability to the public and employees and to enable the continued operation of the qualifying project;
- 5. Monitoring of the practices of the private entity by the responsible public entity to ensure that the qualifying project is properly maintained;
- 6. Reimbursement to be paid to the responsible public entity for services provided by the responsible public entity;
- 7. Filing of appropriate financial statements on a periodic basis; and
- 8. Policies and procedures governing the rights and responsibilities of the responsible public entity and the private entity in the event the comprehensive agreement is terminated or there is a material default by the private entity. Such policies and guidelines shall include conditions governing assumption of the duties and responsibilities of the private entity by the responsible public entity and the transfer or purchase of property or other interests of the private entity by the responsible public entity.
- B. The comprehensive agreement shall provide for such user fees, lease payments, or service payments as may be established from time to time by agreement of the parties. A copy of any service contract shall be filed with the responsible public entity. In negotiating user fees under this section, the parties shall establish payments or fees that are the same for persons using the facility under like conditions and that will not materially discourage use of the qualifying project. The execution of the comprehensive agreement or any amendment thereto shall constitute conclusive evidence that the user fees, lease payments, or service payments provided for comply with this chapter. User fees or lease payments established in the comprehensive agreement as a

source of revenues may be in addition to, or in lieu of, service payments.

- C. In the comprehensive agreement, the responsible public entity may agree to make grants or loans to the private entity from time to time from amounts received from the federal, state, or local government or any agency or instrumentality thereof.
- D. The comprehensive agreement shall incorporate the duties of the private entity under this chapter and may contain such other terms and conditions that the responsible public entity determines serve the public purpose of this chapter. Without limitation, the comprehensive agreement may contain provisions under which the responsible public entity agrees to provide notice of default and cure rights for the benefit of the private entity and the persons specified therein as providing financing for the qualifying project. The comprehensive agreement may contain such other lawful terms and conditions to which the private entity and the responsible public entity mutually agree, including, without limitation, provisions regarding unavoidable delays or provisions providing for a loan of public funds to the private entity to develop or operate one or more qualifying projects. The comprehensive agreement may also contain provisions where the authority and duties of the private entity under this chapter shall cease, and the qualifying project is dedicated to the responsible public entity or, if the qualifying project was initially dedicated by an affected local jurisdiction, to such affected local jurisdiction for public use.
- E. Any changes in the terms of the comprehensive agreement, as may be agreed upon by the parties from time to time, shall be added to the comprehensive agreement by written amendment.
- F. When a responsible public entity that is not an agency or authority of the Commonwealth enters into a comprehensive agreement pursuant to this chapter, it shall within 30 days thereafter submit a copy of the comprehensive agreement to the Auditor of Public Accounts.
- G. The comprehensive agreement may provide for the development or operation of phases or segments of the qualifying project.

2002, c. 571;2003, c. 1034;2004, c. 986;2005, c. 865.

§ 56-575.9:1. Interim agreement

Prior to or in connection with the negotiation of the comprehensive agreement, the responsible public entity may enter into an interim agreement with the private entity proposing the development or operation of the qualifying project. Such interim agreement may (i) permit the private entity to commence activities for which it may be compensated relating to the proposed qualifying project, including, but not limited to, project planning and development, design and engineering, environmental analysis and mitigation, survey, and ascertaining the availability of financing for the proposed facility or facilities; (ii) establish the process and timing of the negotiation of the comprehensive agreement; and (iii) contain any other provisions related to any aspect of the development or operation of a qualifying project that the parties may deem appropriate.

2005, c. 865.

§ 56-575.10. Federal, state and local assistance

A. Any financing of a qualifying facility may be in such amounts and upon such terms and conditions as may be determined by the parties to the interim or comprehensive agreement.

Without limiting the generality of the terms and conditions of the financing, the private entity and the responsible public entity may propose to utilize any and all funding resources that may be available to them and may, to the fullest extent permitted by applicable law, issue debt, equity, or other securities or obligations, enter into leases, access any designated trust funds, borrow or accept grants from any state infrastructure bank, and secure any financing with a pledge of, security interest in, or lien on, any or all of its property, including all of its property interests in the qualifying facility.

B. The responsible public entity may take any action to obtain federal, state, or local assistance for a qualifying project that serves the public purpose of this chapter and may enter into any contracts required to receive such assistance. If the responsible public entity is a state agency, any funds received from the state or federal government or any agency or instrumentality thereof shall be subject to appropriation by the General Assembly. The responsible public entity may determine that it serves the public purpose of this chapter for all or any portion of the costs of a qualifying project to be paid, directly or indirectly, from the proceeds of a grant or loan made by the local, state, or federal government or any agency or instrumentality thereof.

2002, c. 571;2005, c. 865.

§ 56-575.11. Material default; remedies

A. In the event of a material default by the private entity, the responsible public entity may elect to assume the responsibilities and duties of the private entity of the qualifying project, and in such case, it shall succeed to all of the right, title and interest in such qualifying project, subject to any liens on revenues previously granted by the private entity to any person providing financing thereof.

- B. Any responsible public entity having the power of condemnation under state law may exercise such power of condemnation to acquire the qualifying project in the event of a material default by the private entity. Any person who has provided financing for the qualifying project, and the private entity, to the extent of its capital investment, may participate in the condemnation proceedings with the standing of a property owner.
- C. The responsible public entity may terminate, with cause, the interim or comprehensive agreement and exercise any other rights and remedies that may be available to it at law or in equity.
- D. The responsible public entity may make or cause to be made any appropriate claims under the maintenance, performance, or payment bonds; or lines of credit required by subsection A 1 of § 56-575.9.
- E. In the event the responsible public entity elects to take over a qualifying project pursuant to subsection A, the responsible public entity may develop or operate the qualifying project, impose user fees, impose and collect lease payments for the use thereof and comply with any service contracts as if it were the private entity. Any revenues that are subject to a lien shall be collected for the benefit of and paid to secured parties, as their interests may appear, to the extent necessary to satisfy the private entity's obligations to secured parties, including the maintenance of reserves. Such liens shall be correspondingly reduced and, when paid off, released. Before any payments to, or for the benefit of, secured parties, the responsible public entity may use revenues to pay current operation and maintenance costs of the qualifying project, including compensation to the responsible public entity for its services in operating and maintaining the

qualifying project. The right to receive such payment, if any, shall be considered just compensation for the qualifying project. The full faith and credit of the responsible public entity shall not be pledged to secure any financing of the private entity by the election to take over the qualifying project. Assumption of operation of the qualifying project shall not obligate the responsible public entity to pay any obligation of the private entity from sources other than revenues.

2002, c. 571;2003, c. 1034;2005, c. 865.

§ 56-575.12. Condemnation

At the request of the private entity, the responsible public entity may exercise any power of condemnation that it has under law for the purpose of acquiring any lands or estates or interests therein to the extent that the responsible public entity finds that such action serves the public purpose of this chapter. Any amounts to be paid in any such condemnation proceeding shall be paid by the private entity.

2002, c. 571;2005, c. 865.

§ 56-575.13. Utility crossing

The private entity and each public service company, public utility, railroad, and cable television provider, whose facilities are to be crossed or affected shall cooperate fully with the other entity in planning and arranging the manner of the crossing or relocation of the facilities. Any such entity possessing the power of condemnation is hereby expressly granted such powers in connection with the moving or relocation of facilities to be crossed by the qualifying project or that must be relocated to the extent that such moving or relocation is made necessary or desirable by construction of, renovation to, or improvements to the qualifying project, which shall be construed to include construction of, renovation to, or improvements to temporary facilities for the purpose of providing service during the period of construction or improvement. Any amount to be paid for such crossing, construction, moving or relocating of facilities shall be paid for by the private entity. Should the private entity and any such public service company, public utility, railroad, and cable television provider not be able to agree upon a plan for the crossing or relocation, the Commission may determine the manner in which the crossing or relocation is to be accomplished and any damages due arising out of the crossing or relocation. The Commission may employ expert engineers who shall examine the location and plans for such crossing or relocation, hear any objections and consider modifications, and make a recommendation to the Commission. In such a case, the cost of the experts is to be borne by the private entity. Such determination shall be made by the Commission within ninety days of notification by the private entity that the qualifying project will cross utilities subject to the Commission's jurisdiction.

2002, c. 571;2005, c. 865.

§ 56-575.14. Police powers; violations of law

All police officers of the Commonwealth and of each affected local jurisdiction shall have the same powers and jurisdiction within the limits of such qualifying project as they have in their respective areas of jurisdiction and such police officers shall have access to the qualifying project at any time for the purpose of exercising such powers and jurisdiction.

2002, c. 571.

§ 56-575.15. Sovereign immunity

Nothing in this chapter shall be construed as or deemed a waiver of the sovereign immunity of the Commonwealth, any responsible public entity or any affected local jurisdiction or any officer or employee thereof with respect to the participation in, or approval of all or any part of the qualifying project or its operation, including but not limited to interconnection of the qualifying project with any other infrastructure or project. Counties, cities and towns in which a qualifying project is located shall possess sovereign immunity with respect to its design, construction, and operation.

2002, c. 571.

§ 56-575.16. Procurement

The Virginia Public Procurement Act (§ 2.2-4300 et seq.) and any interpretations, regulations, or guidelines of the Division of Engineering and Buildings of the Department of General Services or the Virginia Information Technologies Agency, including the Capital Outlay Manual and those interpretations, regulations or guidelines developed pursuant to §§ 2.2-1131, 2.2-1132, 2.2-1133, 2.2-1149, and 2.2-1502, except those developed by the Division or the Virginia Information Technologies Agency in accordance with this chapter when the Commonwealth is the responsible public entity, shall not apply to this chapter. However, a responsible public entity may enter into a comprehensive agreement only in accordance with guidelines adopted by it as follows:

- 1. A responsible public entity may enter into a comprehensive agreement in accordance with guidelines adopted by it that are consistent with procurement through competitive sealed bidding as set forth in § 2.2-4302.1 and subsection B of § 2.2-4310.
- 2. A responsible public entity may enter into a comprehensive agreement in accordance with guidelines adopted by it that are consistent with the procurement of "other than professional services" through competitive negotiation as set forth in § 2.2-4302.2 and subsection B of § 2.2-4310. Such responsible public entity shall not be required to select the proposal with the lowest price offer, but may consider price as one factor in evaluating the proposals received. Other factors that may be considered include (i) the proposed cost of the qualifying facility; (ii) the general reputation, industry experience, and financial capacity of the private entity; (iii) the proposed design of the qualifying project; (iv) the eligibility of the facility for accelerated selection, review, and documentation timelines under the responsible public entity's guidelines; (v) local citizen and government comments; (vi) benefits to the public; (vii) the private entity's compliance with a minority business enterprise participation plan or good faith effort to comply with the goals of such plan; (viii) the private entity's plans to employ local contractors and residents; and (ix) other criteria that the responsible public entity deems appropriate.

A responsible public entity shall proceed in accordance with the guidelines adopted by it pursuant to subdivision 1 unless it determines that proceeding in accordance with the guidelines adopted by it pursuant to this subdivision is likely to be advantageous to the responsible public entity and the public, based on (i) the probable scope, complexity, or priority of the project; (ii) risk sharing including guaranteed cost or completion guarantees, added value or debt or equity investments proposed by the private entity; or (iii) an increase in funding, dedicated revenue source or other economic benefit that would not otherwise be available. When the responsible public entity determines to proceed according to the guidelines adopted by it pursuant to this subdivision, it shall state the reasons for its determination in writing. If a state agency is the

responsible public entity, the approval of the responsible Governor's Secretary, or the Governor, shall be required before the responsible public entity may enter into a comprehensive agreement pursuant to this subdivision.

- 3. Nothing in this chapter shall authorize or require that a responsible public entity obtain professional services through any process except in accordance with guidelines adopted by it that are consistent with the procurement of "professional services" through competitive negotiation as set forth in § 2.2-4302.2 and subsection B of § 2.2-4310.
- 4. A responsible public entity shall not proceed to consider any request by a private entity for approval of a qualifying project until the responsible public entity has adopted and made publicly available guidelines pursuant to § 56-575.3:1 that are sufficient to enable the responsible public entity to comply with this chapter.
- 5. A responsible public entity that is a school board or a county, city, or town may enter into an interim or comprehensive agreement under this chapter only with the approval of the local governing body.

2002, c. 571;2003, cc. 292, 968, 1034;2004, c. 986;2005, c. 865;2006, c. 936;2007, c. 764;2013, c. 583.

§ 56-575.17. Posting of conceptual proposals; public comment; public access to procurement records

A. Conceptual proposals submitted in accordance with subsection A or B of § 56-575.4 to a responsible public entity shall be posted by the responsible public entity within 10 working days after acceptance of such proposals as follows:

- 1. For responsible public entities that are state agencies, authorities, departments, institutions, and other units of state government, posting shall be on the Department of General Services' centralized electronic procurement website; and
- 2. For responsible public entities that are local bodies, posting shall be on the responsible public entity's website or on the Department of General Services' central electronic procurement website. In addition, such public bodies may publish in a newspaper of general circulation in the area in which the contract is to be performed a summary of the proposals and the location where copies of the proposals are available for public inspection. Such local public bodies are encouraged to utilize the Department of General Services' central electronic procurement website to provide the public with centralized visibility and access to the Commonwealth's procurement opportunities.

In addition to the posting requirements, at least one copy of the proposals shall be made available for public inspection. Nothing in this section shall be construed to prohibit the posting of the conceptual proposals by additional means deemed appropriate by the responsible public entity so as to provide maximum notice to the public of the opportunity to inspect the proposals. Trade secrets, financial records, or other records of the private entity excluded from disclosure under the provisions of subdivision 11 of § 2.2-3705.6 shall not be required to be posted, except as otherwise agreed to by the responsible public entity and the private entity.

B. The responsible public entity shall hold a public hearing on the proposals during the proposal review process, but not later than 30 days prior to entering into an interim or comprehensive agreement.

14

5/3/2018

- C. Once the negotiation phase for the development of an interim or a comprehensive agreement is complete, but before an interim agreement or a comprehensive agreement is entered into, a responsible public entity shall make available the proposed agreement in a manner provided in subsection A.
- D. Once an interim agreement or a comprehensive agreement has been entered into, a responsible public entity shall make procurement records available for public inspection, upon request. For the purposes of this subsection, procurement records shall not be interpreted to include (i) trade secrets of the private entity as defined in the Uniform Trade Secrets Act (§ 59.1-336 et seq.) or (ii) financial records, including balance sheets or financial statements of the private entity that are not generally available to the public through regulatory disclosure or otherwise.
- E. Cost estimates relating to a proposed procurement transaction prepared by or for a responsible public entity shall not be open to public inspection.
- F. Any inspection of procurement transaction records under this section shall be subject to reasonable restrictions to ensure the security and integrity of the records.
- G. The provisions of this section shall apply to accepted proposals regardless of whether the process of bargaining will result in an interim or a comprehensive agreement.

2006, c. 936;2008, c. 667;2009, c. 762;2011, c. 332.

§ 56-575.17:1. Contributions and gifts; prohibition during approval process

A. No private entity that has submitted a bid or proposal to a public entity that is an executive branch agency directly responsible to the Governor and is seeking to develop or operate a qualifying project pursuant to this chapter, and no individual who is an officer or director of such a private entity, shall knowingly provide a contribution, gift, or other item with a value greater than \$50 or make an express or implied promise to make such a contribution or gift to the Governor, his political action committee, or the Governor's Secretaries, if the Secretary is responsible to the Governor for an executive branch agency with jurisdiction over the matters at issue, following the submission of a proposal under this chapter until the execution of a comprehensive agreement thereunder. The provisions of this section shall apply only for any proposal or an interim or comprehensive agreement where the stated or expected value of the contract is \$5 million or more.

B. Any person who knowingly violates this section shall be subject to a civil penalty of \$500 or up to two times the amount of the contribution or gift, whichever is greater. The attorney for the Commonwealth shall initiate civil proceedings to enforce the civil penalties. Any civil penalties collected shall be payable to the State Treasurer for deposit to the general fund.

2010, c. 732;2011, c. 624.

§ 56-575.18. Auditor of Public Accounts

The Auditor of Public Accounts shall periodically review interim and comprehensive agreements entered into pursuant to this chapter to ensure compliance with the provisions of this chapter. Copies of the agreements and supporting documents must be electronically filed with the Auditor of Public Accounts. Electronic agreements shall be made available in the online database maintained pursuant to § 30-133.

2007, c. 764;2009, c. 762.

APPENDIX II - PPEA Proposal Submission Certification Form

Proposer's Name:	
Proposer's Address:	Proposer's:
	Telephone No:
	Facsimile No:
	E-mail Address:
Proposer's Virginia Class-A Ger	neral Contractor's License Number:
The proposer acknowledges	receipt of the following addenda, if any:
Addendum No Da Addendum No Da Addendum No Da	atedatedatedatedated
this proposal on behalf of the proof the proposer, that the propose solicitation for this procurement Implementing Guidelines, that principals is currently suspended or local government entity, that of all the information containe	ander oath, I hereby certify that I have authority to submit oposer whose name appears above, that I am a principal er hereby agrees to all of the terms and conditions of the t and in the City of Hampton's, PPEA neither the proposer nor any member of its team or its d or debarred from public contracting by any federal, state I have taken reasonable steps to ascertain the accuracy of in this proposal and this certification, and that the certification is accurate to the best of my knowledge or
	Signature
	Printed/Typed Name
	Title (Principal or Proposer)

Commonwealth of Virginia	: : to wit
County/City of	to wit
On, _	,(same name as above)
	r satisfying me of his/her identity and after being placed fulness of the above statement.
	Notary Public
	•