



Legislation Text

File #: 17-0174, **Version:** 1

Resolution Determining Lucity, Inc. to be the Only Source Practicably Available from which to Contract for Asset Management Software for the Departments of Public Works and Parks, Recreation & Leisure Services and Authorizing the Execution of a Contract with Lucity, Inc. as a “Sole Source”

PURPOSE/BACKGROUND:

The Departments of Public Works and Parks, Recreation & Leisure Services (the “Departments”) use various financial methods to balance budgets and track the infrastructure of numerous divisions against competing demands. Since 1999, the Departments have been building a Geographical Information System (“GIS”) based reporting system in Lucity to (a) track the infrastructure of the Departments; (b) track and report Virginia Department of Transportation data as required under the Urban Maintenance Report; and (c) to track all infrastructure maintenance and installation costs in the City. The Stormwater and Wastewater divisions of the Department of Public Works use Lucity for tracking and reporting MS4 Permit and Consent Order data as required by the Virginia Department of Environmental Quality. The Departments are integrated with Salesforce, the system used by the City’s Customer Call Center for citizen and business information portal.

The Departments have already invested thousands of hours and approximately \$864,553.49 towards the Lucity software. Given Lucity’s existing setup and integrations with GIS and Salesforce, implementing a new company for Asset Management Software would require years of training and implementation as well as additional funds estimated in the millions. The integrations and work already established by Lucity, Inc. has been determined to be fair and reasonable.

Discussion:

N/A

Impact:

N/A

Recommendation:

Approve Resolution

WHEREAS, the Departments of Public Works and Parks, Recreation & Leisure Services (the “Departments”) use various financial methods to balance budgets and track the infrastructure of numerous divisions against competing demands;

WHEREAS, since 1999, the Departments have been building a Geographical Information System (“GIS”) in Lucity based reporting system to (a) track the infrastructure of the Departments; (b) track and report Virginia Department of Transportation data as required under the Urban Maintenance Report; and (c) track all infrastructure maintenance and installation costs in the City;

WHEREAS, the Stormwater and Wastewater divisions of the Department of Public Works use Lucity for tracking and reporting MS4 Permit and Consent Order data as required by the Virginia Department of Environmental Quality;

WHEREAS, the Departments are integrated with Salesforce, the system used by the City’s Customer Call Center for citizen and business information portal;

WHEREAS, the Departments have already invested thousands of hours and approximately \$864,553.49 towards the Lucity software;

WHEREAS, given Lucity’s existing setup and integrations with GIS and Salesforce, implementing a new company for Asset Management Software would require years of training and implementation, as well as additional funds estimated in the millions;

WHEREAS, the City recognizes the public interest in providing the most efficient means reasonably available and affordable to maintain the Departments’ operations;

WHEREAS, the integrations and work already established by Lucity, Inc. has been determined to be fair and reasonable; and

WHEREAS, the City Council has determined the services of Lucity, Inc. to be the sole source practically available from which to review, assess and determine the necessary asset management for the Departments.

NOW, THEREFORE, BET IT RESOLVED by the Council of the City of Hampton, Virginia as follows:

1. That a contract for procuring the Asset Management software described above may be negotiated and awarded to Lucity, Inc. as a “sole source” without competitive sealed bidding or competitive negotiation as set forth in Virginia Code Section 2.2-4303(E);
2. That the City Manager or her authorized designee is hereby authorized to negotiate and execute a services contract with Lucity, Inc.; and
3. That the notice awarding the contract to Lucity, Inc. shall be posted in a public place pursuant to Virginia Code Section 2.2-4303(E).